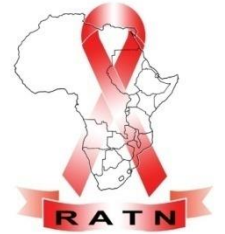


NETWORK FOR AFRICA: *A Virtual Community of African Public and Private Sector Leaders in Health*

**Daniel Adero, RATN
September 10, 2013**

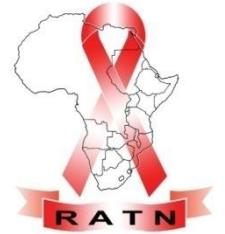


Vision for Network for Africa



- Started in 2008 under the USAID funded PSP-*One* project - predecessor to the SHOPS project
- Designed as a “virtual” Community of Practice targeting public and private leaders in health
- Focuses on a wide range of topics on Public Private Partnerships in Sub-Saharan Africa health sectors
- Promotes continued dialogue and engagement of private and public health sector players to improve health results in the region

N4A's Activities



- Clearing house of Africa-centered information
- South-to-South linkages
- Virtual meeting place
- Technical exchanges
- N4A Member Interviews
- Online Chats/Webinars

N4A's Activities



- Repository and clearing house of Africa-centered information, research and tools on PPP policy and PPP projects in health



N4A Activities



Mombasa Technical Exchange
on PPPs in HIV/AIDS
November, 2010

- Technical Exchanges between public and private sector leaders on important health issues



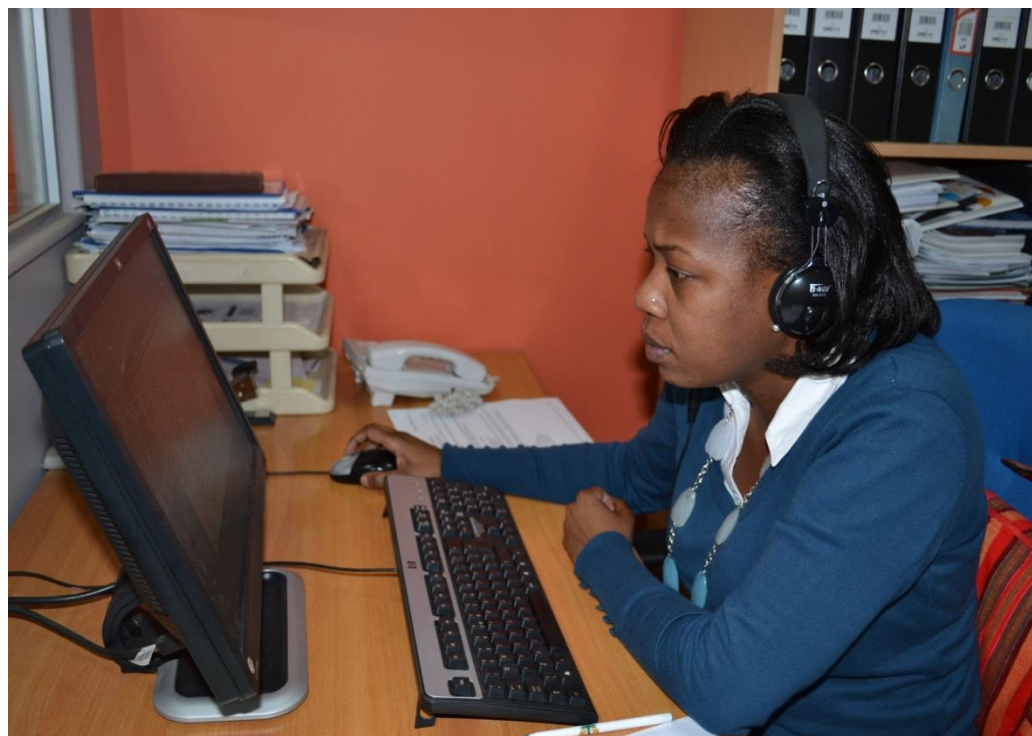
Ouagadougou Technical Exchange on H/PPPs
June, 2010



N4A Activities



- N4A Webinars on private sector initiatives throughout the region



June 2013 Webinar on Jacaranda Health

- Interviews N4A Member interviews sharing expertise and experience on wide range of topics related to the private health sector

Walter Oook on Unifying the Private Health Sector in Kenya

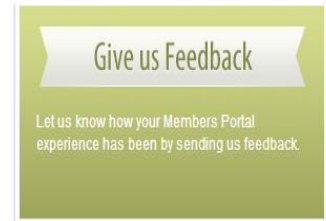
In this interview, Walter Oook discusses his experience in the private health sector in Kenya. Mr. Oook is the Chairman of the Kenya Healthcare Federation and a Network for Africa member. The Kenya Health Federation grew from a small private sector group to a permanent member of the prime minister roundtable. He discusses its journey with Barbara O'Hanlon, SHOPS private sector advisor.

Like its sister organizations in Ghana and Tanzania, the Kenya Healthcare Federation was conceived as a platform to unify the private sector voice on policy issues. In 2004, the Kenyan government unveiled a plan to introduce universal healthcare coverage through payroll taxes and employer contributions. The private sector quickly realized the need to set aside its competitive interests and work together to engage the government to influence the new policy or else accept the consequences. As a result, the Kenya Private Sector Alliance and its member the Kenya Healthcare Federation were formed. The federation is a powerful organization that constructively engages the Kenyan government on a regular and informed basis on important health issues.



[Read the interview transcript](#)

Interview with Walter Okok,
Founding Member of the Kenya Healthcare Federation

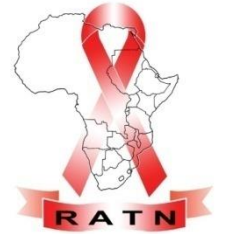


N4A's Activities



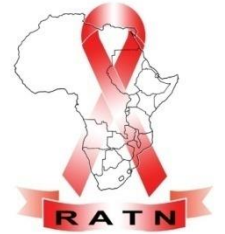
- South-to-South linkages promoting the concept of PPPs in health





Who are N4A Members?

- High level Ministry of Health officials
- Ministry of Health staff responsible for health PPPs
- Government representatives from other agencies such as the Ministry of Finance
- Directors of Faith-based and non-government health organizations
- Executives from various private sector entities representing wide range of health enterprises
- Private sector health practitioners from international donor agencies
- Researchers and academia



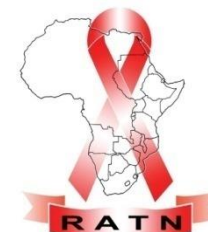
Accomplishments

- Disseminated knowledge globally on PPP approaches in health in the African region
- Facilitated changes in government attitudes and perspectives on private health sector collaboration
- Assisted newly formed PPP Units to exchange draft H/PPP policies and implementation tools with each other
- Networked private sector leaders resulting regional coordination (East Africa Healthcare Federation)



- Public Space
- Private Space

www.SHOPSproject.org/Network4Africa



Landing Page on public space

Network for Africa [FRANÇAIS](#) [+ Share](#)

[Home](#) > [Meeting Place](#) > [Network for Africa](#)

Network for Africa is an online community comprising several African ministries of health and private health sector leaders. Its goal is to promote a greater understanding among public sector staff of the private health sector's contribution, and of its potential role in meeting public health objectives throughout the continent.

Members gain access to:

- Information about key private sector events, publications, and technical skill-building activities in Africa
- An e-newsletter on what is happening in the African private health sector
- A clearinghouse of selected articles, toolkits, case studies, and best practices
- Policies, laws, and regulations from several African countries related to the private health sector
- Technical exchanges aimed at enhancing skills to design policies and implement public-private partnerships

Members Corner
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Key Features on the N4A Public Space



OUR PURPOSE:

- Foster the exchange of experiences in working with the private sector
- Share tools, materials and best practices used to engage the private sector
- Build African Ministries of Health's capacity to work with the private health sector

Questions or comments?

 **CONTACT US »**

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“ I learned many strategies on how to engage the private sector at the SHOPS Network for Africa workshop. Upon my return, I organized the first-ever workshop between the Ministry of Health and Senegalese private health sector. There were so many individuals from the private sector who wanted to attend that I had to turn them away!

Dr. Filyfing Tounkara Wague, Coordinator, Support Unit of Health Financing and Partnership, Ministry of Health and Medical Prevention, Senegal

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July 2013



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Click here to read about N4A members' achievements and challenges

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Click here to search through articles, publications, reports, and presentations selected for N4A members on PPPs in health



Network for Africa Newsletter May 2013

Health PPPs in the news

- The role, contributions, and prices by the private health sector continue to be hotly debated in South Africa. The minister of economic development [calls for a sector wide investigation](#), with the exception of the pharmaceutical industry, while the chief executive officer of Netcare - one of the largest private hospital groups - [argues for an inquiry into pharmaceuticals](#) if the goal is to reduce health care costs. The managing director of the Board of Healthcare Funders on his part [suggests](#) the National Health Insurance scheme let private skills come to its rescue.
- In Nigeria where 60 percent of health care services are provided by the private sector, the World Bank Group is investing \$60 million in strengthening private providers serving the poor. [Read more](#)
- In partnership with GlaxoSmithKline, the Ministry of Health in Rwanda is spearheading the establishment of new private health posts that will be funded and managed through public-private partnerships. [Read more](#)
- The PharmAccess Group is partnering with Safaricom and the M-PESA Foundation to bring innovative health care solutions such as health insurance products to low-income Kenyans. Les Baillie, executive director of the M-PESA Foundation and co-initiator of M-PESA, discussed these planned innovative solutions in a lecture at the University of Amsterdam. [Watch the lecture](#).
- Participating at the African Development Bank's Harvard Ministerial Leadership in Health Forum, Tim Thahane, former minister of finance of Lesotho, shared his experience in setting up a public-private partnership in hospital management. Financed by the government and managed by the private sector, the hospital was able to quadruple the number of patients treated daily, with the same budget. [Read more](#)
- Highlighting the goal of the Every Woman Every Child initiative to "connect the private sector's greatest strengths with the public sector's greatest challenges", Ban Ki-Moon spotlighted the key role of the private sector in boosting maternal health during the Every Woman Every Child Taking Action Summit in New York. [Read more](#)
- Guilin Pharmaceuticals, the company managing the world's largest vertically integrated artemisinin production system, became the first Chinese company to introduce an SMS-based system for its African consumers to confirm the authenticity of their Guilin-produced anti-malarial drugs. [Read More](#)

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N4A – Member Interviews



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Watch the interviews below:

- [Thierry Uwamahoro on How the Network for Africa is Bringing Together Public and Private Health Practitioners](#)
- [Walter Ookok on Unifying the Private Health Sector in Kenya](#)
- [Samwel Ogillo on Organizing the Private Health Sector in Tanzania](#)
- [Louis Nortey on Organizing the Private Health Sector in Ghana](#)

Thierry Uwamahoro on How the Network for Africa is Bringing Together Public and Private Health Practitioners



In April 2013, Jackson M'vunganyi, host of the Upfront Africa Show at Voice of America, [interviewed the SHOPS project's technical coordinator for its Network for Africa, Thierry Uwamahoro](#). Uwamahoro explains how the Network for Africa is helping to connect public and private sector health practitioners to share knowledge and collaborate to improve health outcomes across the continent. Uwamahoro discusses the role of the private health sector and debunks myths about the way the sector operates in some African countries. On April 10, M'vunga posted the interview to the [Upfront Africa Blog](#).

[Listen to the interview.](#)

Member interviews are short video clips on key public-private topics in health

N4A Announcements on Health PPP Events in/on the Region



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Announcement	Date
<i>New Publication</i> New Insights on How Caregivers Treat Childhood Diarrhea in Benin	September 2013
Nonprofit in Antigua and Barbuda Shares HIV Care and Support Expertise with St. Kitts and Nevis	August 2013
Engaging Health Innovators and Investors	August 2013
A Historic Step toward Public-Private Partnership in Ivory Coast	August 2013
Educating Providers about Childhood Diarrhea	August 2013
Jill Biden Recognizes the Role of the Private Sector in Child Health in India	August 2013
Join the Market Development Approaches Working Group	August 2013
Namibia: NGO Partners with Corporation for Wellness Services	July 2013
Can Facebook Help the Christian Health Association of Malawi?	July 2013
<i>New Publication</i> Exploring Alternative Revenue Streams for Nongovernmental Organizations	July 2013
Social Franchising Compendium Published with Data from 60 Organizations	July 2013
Family Planning in Jordan: Making a Big Difference for Poor Families	July 2013
Malawi Examines Health Care Contracting Practice and Policy	July 2013
Assessment Report Stimulates Public-Private Engagement in Tanzania	July 2013
SHOPS Communications Director at RATN	July 2013
Jacaranda Health Aims to Reach the Very Poor through Public-Private Partnerships	June 2013
Encouraging Public-Private Dialogue in Ivory Coast	June 2013
East African Health Innovators Make Connections at the HANSHEP Health Enterprise Fund Expo	June 2013
<i>Save the Date</i> Webinar: Providing Quality Maternal and Newborn Health Services to Low-Income Populations	June 2013
Showcasing Health Entrepreneurs in Kenya and Ethiopia	June 2013

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- Join the Market Development Approaches Working Group
August 2013
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You can search and view all prior N4A announcements on N4A and other related health PPP activities in the region

Engaging Health Innovators and Investors

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"I am inspired, I am telling you."

Words spoken by Christine Kapkusum (pictured at left), an investor at the [HANSHEP Health Enterprise Fund](#) expo where 100 innovators, investors, and donors gathered in Nairobi on June 22, 2013 to share ideas and network. USAID and the United Kingdom Department for International Development (DFID) jointly funded the HANSHEP Health Enterprise Fund to uncover innovative and replicable business models that address critical health priorities for the poor in sub-Saharan Africa. The expo event was a prime opportunity for a select group of health entrepreneurs from Kenya and Ethiopia whose applications had been shortlisted as part of the fund's grant application process. Panel presentations, an expo session, and a lunchtime discussion offered attendees the opportunity to meet other like-minded investors and entrepreneurs. Experience the day through the video below.

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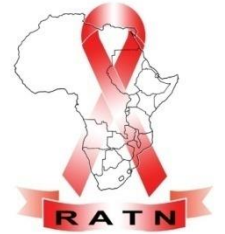
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News Stories featuring N4A members' activities, success stories and special events



Why join the N4A Community of Practice?

- Easy access to technical resources available in one place
- Networking opportunities with other N4A members
- Regular updates on what's happening in PPPs in health in your region
- Most comprehensive source of news on health PPPs in Africa through monthly e-Letters
- Opportunities to meet and share ideas and experience with others interested in health PPPs



Strengthening Health Outcomes
through the Private Sector



Home About SHOPS Resource Center Meeting Place

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- Can Mobile Phone Messages to Licensed Chemical Sellers Increase Prescription of ORS and Zinc?
July 2013
- Can Mobile Phone Messages to Licensed Chemical Sellers Increase Recommendation of ORS and Zinc?
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A Randomized Controlled Trial in Ghana

By: Willa Friedman, Minki Chatterji, Ben Woodman, and Odartei Lamptey
Contributed by: SHOPS
Published: July 2013

[Download Now](#)

Document Details

This study analyzes the effects of a text message intervention on the knowledge and prescribing behavior of licensed chemical sellers in Ghana. Both control and treatment groups in this study attended an educational session on oral rehydration salt therapy for diarrhea. Additionally, the treatment group received follow-up text messages with information about oral rehydration salts and quizzes on diarrhea treatment. The study concluded the text messages had an impact on the knowledge retained by the

Resource Center

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Recent SHOPS Publications

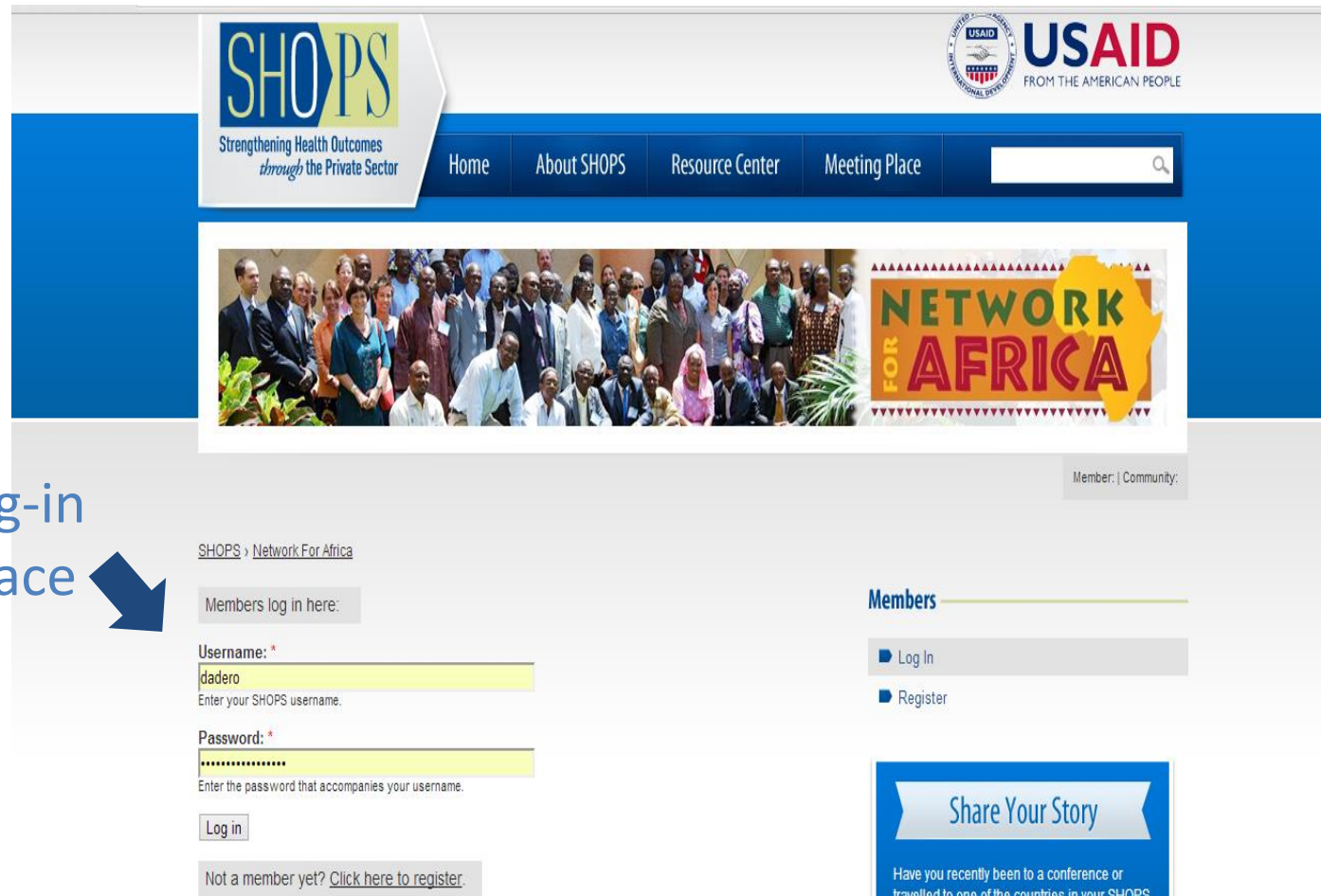
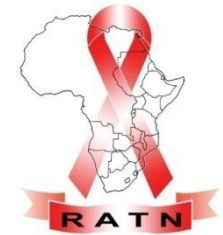
- Transcript: Identifying Innovative Health Enterprises video
- Transcript for HANSHEP Health Enterprise Fund Expo video
- Creating a More Vibrant Private Health Sector in Malawi
- Improving Maternal Health through Private Sector Vouchers in Uganda

You can access N4A technical resources first previewed by the N4A team *and* the entire list of resources compiled by the SHOPS Project

Key Features on the N4A Private Space



Key Features on the N4A Private Space



The screenshot shows the SHOPS Network For Africa website. At the top left is the SHOPS logo with the tagline "Strengthening Health Outcomes through the Private Sector". To the right is the USAID logo. A navigation bar contains links for Home, About SHOPS, Resource Center, and Meeting Place, along with a search box. Below the navigation is a banner image of a group of people with the text "NETWORK FOR AFRICA". On the right side of the banner, there is a "Member | Community:" link. The main content area features a "Members log in here:" section with a "Username:" field containing "dadero" and a "Password:" field with masked characters. A "Log in" button is positioned below the password field. A link "Not a member yet? [Click here to register.](#)" is located at the bottom of the login section. To the right of the login form is a "Members" section with "Log In" and "Register" buttons. At the bottom right, there is a "Share Your Story" button with the text "Have you recently been to a conference or travelled to one of the countries in your SHOPS".

N4A Member Log-in
to the private space



N4A Private Space: Member Directory



SHOPS > [Network For Africa](#)

Welcome to the member's corner.

On this page you will see the newest members, upcoming events, latest discussions, and most recently added documents. In the navigation menu on the right, you will find links to the member directory, discussions, documents, the events calendar, your profile and your private messages.

Newest Members

[Nnedimma Obi](#)

[maqueye sow](#)

[Rebecca Kilaki](#)

I am a Programme Officer at GIZ - Health Sector Programme, Kenya, responsible for the implementation of Public Private Partnership projects in the area of Employee Workplace Programmes and Health Promotion. I am interested to see what other programmes and countries are doing in the area of health promotion and in PPPs. I also hope to share our lessons learnt and experiences in this forum.

[Uloma Ubani-Ukoma](#)

I am a Pharmacist with a Masters degree in Drug Delivery from Aston University, Birmingham, UK. PhD in View, University of Lagos, Nigeria. I organize research and training programs in LWI, lead the EasyHealth team where we visit clients at home or office to run health checks and counsel. I would like to know peoples opinion on how health NGOs like LiveWell Initiative can add on health services to the populace.

[Nneka Isiadinso](#)

I am LWI's Academy Officer, assisting the faculty for LWI training programs such as Trainings for Cervical Cancer Screenings & First Aid/CPR. I am a pharmacist, a team member of one of LWI's popular programs EasyHealth and I have a masters in Public Health(MPH) from King's College, London, UK. I will like to join this group because it is my dream to see a collaboration between the public and the private sectors in Nigeria come together to provide better health care for Nigerians. I believe that by joining this group, I will learn various ways to achieve this goal and create a healthier Nigeria.

Members

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N4A Private Space: Members Sharing Posts

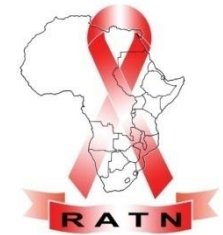


Latest Discussions

Type	Topic	Comments	Updated
	Public Engagement in Health Priority Setting - PLoS Med article	1	19 Aug 2013
	PPPs post MDGs	1	25 Jul 2013
	Assessment Report Stimulates Public-Private Engagement in Tanzania	0	12 Jul 2013
	Public Private Partnerships at World Population Day	0	12 Jul 2013
	PPPs in health	0	29 Jun 2013

[View All Discussions](#)

N4A Private Space: Members Sharing Documents



Latest Documents

Type	Title	Comments	Updated
	Final Communique-1st Ministerial Multisectoral MNCH Consultations.	0	19 Aug 2013
	mHealth Innovations as Health System Strengthening Tools: 12 Common Applications and a Visual Framework	0	15 Aug 2013
	Private Sector Opportunities in Developing Country Healthcare	0	22 Jul 2013
	Commercial Prospects for Donor-Funded Namibian Nongovernmental Organizations	0	12 Jul 2013
	Enhancing Learning in Health Markets	0	12 Jul 2013

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N4A and Social Media



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Public-Private Linkages for Health



<https://www.facebook.com/Network4Africa>

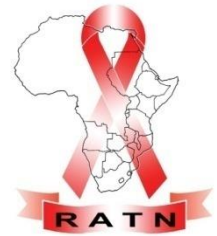
Follow us on twitter
@N4A_HealthPPPs



How can we make N4A better?

- Share relevant developments in health policy and PPPs from your country
- Send us announcements on events you are sponsoring on private health sector engagement in Africa
- Contribute technical resources that you use to work on private health sector projects
- Ask questions, start discussions using N4A facebook and twitter accounts
- Give us feedback

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