

# TOOLKIT FOR THE COLLECTION OF SURVEY DATA ON THE CORRECT USE OF PEDIATRIC ZINC AS A TREATMENT FOR DIARRHEA

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#### **SHOPS Research Tool - Zinc**

This document is intended to be used by program managers implementing field programs to introduce zinc, along with ORS, for the treatment of uncomplicated pediatric diarrheas . Included herein are a number of research tools: a questionnaire to be used to collect data from household respondents (caregivers of children under five years of age); focus group guides to be used in discussions with caregivers, community health workers or community-based distribution/sales agents; as well as sample questions to be posed in individual interviews with pharmacy personnel and/or formal and informal sector health care providers to gather more in-depth information on motivators and barriers to use of zinc for the treatment of diarrhea and or the prescription of zinc products for treatment of pediatric diarrheas. These research instruments are meant to be a guide and to be adapted to local conditions of the program being implemented.

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DISCLAIMER

The authors' views expressed in this publication do not necessarily reflect the views of the United States Agency for International Development (USAID) or the United States Government

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# ACRONYMS

DHS	Demographic and Health Survey
DTK	Diarrhea treatment kit
HMIS	Health Management Information System
ΙΜΟΙ	Integrated Management of Childhood Illness
IMCI-C	Integrated Management of Childhood Illness – Community component
IQC	Indefinite Quantity Contract
IPC	Interpersonal communications
мон	Ministry of Health
NGO	Non-governmental organization
ORS	Oral rehydration solution/salts
ORT	Oral rehydration therapy
POS	Point-of-sale
POUZN	Social Marketing Plus for Diarrheal Disease Control: Point-of-Use Disinfection and Zinc Treatment Project
PSP	Private Sector Partnerships Project
SCM	Standard case management
SHOPS	Strengthening Health Outcomes through the Private Sector Project
SSS	Sugar-salt solution
UNICEF	United Nations Children's Emergency Fund
USAID	U.S. Agency for International Development
USG	U.S. Government
WHO	World Health Organization

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## INTRODUCTION

### **OBJECTIVES**

1. Present objectives, concepts, and tools for conducting household research on the use of pediatric zinc along with oral rehydration solution/salts (ORS) or recommended home-prepared fluids, such as the sugar-salt solution, commonly referred to as oral rehydration therapy (ORT), for the treatment of uncomplicated diarrhea. The tools in this kit are designed to be applied in countries where zinc pilots or other zinc programs have been conducted as well as in countries where no zinc programs have taken place.

2. Present objectives, concepts and tools related to conducting focus group discussions and/or individual interviews to gather more in-depth formative information on motivators and barriers to the use of zinc for the treatment of diarrhea and/or the prescription of zinc products for treatment of pediatric diarrheas.

3. Present a protocol for mystery client survey of pharmacists/drug sellers to obtain information related to their actual advice/treatment/prescribing behaviors when presented with a client whose child has uncomplicated diarrhea.

This set of tools can be adapted to specific country environments to collect baseline data required to inform the design and implementation of private sector zinc programs for diarrhea prevention and case management. In addition, the tools may be used at program midline and/or endline for evaluation purposes (when compared with baseline findings).

### BACKGROUND

Approximately 1.3 million children die as a result of diarrhea every year<sup>1</sup>. In the majority of cases, diarrhea is preventable through exclusive breastfeeding, improved hygiene and sanitation, and access to clean water, yet it is still one of the leading causes of death among children under five in the developing world. The World Health Organization (WHO) and United Nations Children's Fund (UNICEF) now recommend the use of a new low-osmolarity ORS for the correction and prevention of dehydration and 10–20 mg of zinc for 10–14 days as treatment for all episodes of diarrhea for children under five.<sup>2</sup> With the widespread use of this effective treatment combination, 50% of diarrhea deaths can be prevented<sup>3</sup>. The recommended regimen of zinc and ORS/ORT, along with continued feeding, is a safe, effective, and inexpensive treatment for children. Introducing a new treatment, such as zinc, creates an opportunity to

<sup>&</sup>lt;sup>1</sup> Black RE, Cousens S, Johnson HL, Lawn JE, Rudan I, Bassani DG, et al., for the Child Health Epidemiology Reference Group of WHO and UNICEF (2010). Global, regional, and national causes of child mortality in 2008: a systematic analysis. Lancet 375 (9730): 1969 - 1987.

<sup>&</sup>lt;sup>2</sup> World Health Organization (WHO) and UNICEF. Joint Statement on the Clinical Management of Acute Diarrhoea. WHO/UNICEF. Geneva: WHO, 2004.

<sup>&</sup>lt;sup>3</sup> Walker CF and Black RE. Zinc and the risk for infectious disease (2004). Annu Rev Nutr 24:255-75.

improve standard diarrhea case management practices, enhance caregiver knowledge and provider skills, and increase ORS use rates that are vital to preventing death from dehydration associated with diarrhea.

To date, given limitations in both staff and financial resources, only a few countries have implemented zinc treatment programs as part of standard diarrhea case management. Therefore, there is much to be learned about both the programmatic and behavioral aspects of this new protocol. There are several known challenges that must be overcome. We hope to identify other challenges through both research and program implementation experience and to subsequently address them through appropriate programming approaches. Known challenges include:

National- and local-level product endorsement/availability/coverage: Ensuring zinc treatments reach local-level health clinics, pharmacies, public and private sector health care providers, and community health workers/sales agents, requires the endorsement and commitment of national ministries of health (MOHs) and local-level government health officials. Partnerships with local health agencies and community-based organizations and/or arrangements with the pharmaceutical industry and its distribution systems may also be necessary to achieve higher zinc coverage rates in all areas of a country. Zinc is an essential micronutrient and not a drug, per se, although it is provided in pharmaceutical strength for treatment of pediatric diarrhea. MOHs have taken differing stances on registering pediatric zinc as a pharmaceutical versus a nutritional supplement, which affects where zinc is available and who is permitted to sell or give zinc treatments to patients. MOHs also play a key role in determining whether or not zinc products may be sold over-the-counter. This affects the ability of particularly pharmacies or chemist shops, to sell without a prescription from a medical professional.

Health worker/physician training and endorsement: Health care worker (including community outreach/education agent), physician, and pharmacist endorsement and promotion are crucial if zinc is to be used for every childhood diarrhea episode. Physicians giving higher-level medical care need to understand and support zinc treatment to add the needed validity and support as the country's child health experts. Introducing zinc in training courses and/or sensitization or continuing medical education sessions for both private and public health sector providers presents an excellent opportunity to review the basic diarrhea case management strategies including diarrhea prevention, dehydration treatment with ORS/ORT and increased fluids, and continued feeding during illness, although this has proven not to be sufficient to change provider behaviors away from recommending antibiotics or anti-diarrheals.

Home-based treatment compliance: Health care workers at both clinic and community levels have a unique one-on-one opportunity to influence the compliance to treatment recommendations by informing and teaching mothers home-based diarrhea therapy including zinc and either ORS or home-produced ORT. Zinc and ORS/ORT must be used together; zinc should never be promoted as a substitute for ORS/ORT. Ideally, zinc and ORS products would always be provided or sold in the same location. Additionally, to have a protective effect, zinc needs to be taken for 10-14 days. Compliance with this treatment regimen is often hard to achieve, particularly when a child's condition improves over the treatment period – in this situation, caregivers may stop giving zinc before the recommended 10-14 days. Additional emphasis needs to be placed on full compliance with the WHO/UNICEF-recommended protocol.

The original complete toolkit was developed by the USAID-funded Social Marketing Plus for Diarrheal Disease Control: Point-of-Use Water Disinfection and Zinc Treatment (POUZN) Project. POUZN worked globally to mobilize the private sector (commercial and nongovernmental sectors) for the prevention and treatment of diarrhea among children under five years of age through health product marketing and communications to promote behavior change and correct product usage. This toolkit is a condensed version of the original and is produced under the USAID-funded Strengthening Health

Outcomes through the Private Sector (SHOPS) project. SHOPS is USAID's flagship private sector health program which focuses on increasing access to health and family planning products through private sector channels. This version may be used for baseline research in countries that have had some private sector zinc pilot activities previously, and results should inform the design of new private sector zinc interventions.

### PURPOSE OF THE RESEARCH

The purpose of the research to be conducted using this toolkit is to measure use of zinc for the treatment of diarrhea (use of the appropriate dosage, completion of the full 10-14-day regime, use of zinc with ORS/ORT); to measure other treatments used (including antibiotics and anti-diarrheals) and sources of treatments and advice; to determine the level of awareness by both caregivers and providers that zinc is an appropriate and effective treatment for diarrhea; and to measure physical access of the population to the promoted products. The research tools can provide data to better understand the enabling environment, including changes in policy, protocols, or guidelines that facilitate access to and knowledge and use of zinc for diarrheal treatment; to determine the most effective channels of distribution and promotion and behavioral barriers to correct and consistent use; and to identify opportunities to improve program implementation.

Given that zinc is a new treatment protocol, health professionals around the world are interested in better understanding the most effective channels of distribution and promotion and behavioral motivators/barriers that influence correct and consistent use. The tools provided may be used to assist programs to obtain information on the following topics:

- Identification of key drivers of behavior change among both caregivers and providers: What are the most effective communication channels? What role do providers play in motivating caregivers to use zinc in place of other diarrhea treatments? How can a program effectively change entrenched provider practices?
- Improving caregiver use of zinc through increased availability and accessibility: What are effective channels of distribution? How does product pricing relate to sustainability, subsidy and supply? How do care-seeking behaviors influence distribution?
- Enabling environments: What policy and regulatory environment enables private sector involvement?
- Public-private collaboration and coordination: How can/do public and private sector programs complement each other and how can synergies be realized? What are the limitations of the private commercial and NGO approaches?
- Scale-up and sustainability: What are effective approaches to achieving national scale?

These data may be used to measure the progress of zinc programs in achieving objectives based upon a suggested set of indicators outlined in Table 1.

Indicator Table	Purpose	Source of Data
• % children under five who had diarrhea in the preceding 2 weeks who were treated with zinc	To determine overall zinc usage by caregivers whose children had diarrhea in the previous two weeks	Household Survey
<ul> <li>% of children under five who had diarrhea in the preceding 2 weeks who were correctly treated with ORS</li> </ul>	To determine if ORS is being used to address childhood diarrhea	Household Survey
<ul> <li>% children under five who had diarrhea in the preceding 2 weeks who were given the correct amount of zinc for age for a full 10 days</li> </ul>	To determine if zinc is being used correctly to address childhood diarrhea (correct dose/duration of	
<ul> <li>% of children under five who had diarrhea in the preceding 2 weeks who were given ORS/ORT in conjugation with sing</li> </ul>	administration)	
<ul> <li>conjunction with zinc</li> <li>% children under five who had diarrhea in the preceding 2 weeks who were given the correct amount of zinc for age for a full 10 days along with ORS/ORT</li> </ul>	To determine if zinc and ORS/ORT are being used correctly together to address childhood diarrhea:	
<ul> <li>% children under five who had diarrhea in the preceding 2 weeks who were treated with zinc by source of supply</li> </ul>	To determine source of supply: public or private sector	Household Survey
<ul> <li>% of drug sellers who recommend zinc treatment along with ORS/ORT as the first line treatment for diarrhea before antibiotics or anti-diarrheals</li> </ul>	To track the change in behavior of drug sellers and private providers: from recommending antibiotics and anti-diarrheals to recommending zinc with ORS as the first-line treatment for diarrhea	Mystery client survey
<ul> <li>% of caregivers of children under five who know that zinc needs to be administered along with ORS/ORT</li> </ul>	To track consumer/caregiver knowledge that zinc needs to be administered along with ORS/ORT; to ensure that zinc is not replacing	Household Survey
<ul> <li>% of caregivers of children under five who are aware that zinc is an appropriate treatment for diarrhea</li> </ul>	ORS/ORT as a diarrhea treatment To determine if caregivers know that zinc is an appropriate treatment for diarrheal disease	
<ul> <li>% of caregivers of children under five who know where to obtain zinc</li> <li>% penetration of zinc into retail markets</li> </ul>	To determine knowledge of access to diarrhea treatment products To determine extent of zinc availability	Household Survey Retail audit or LQAS
	in private sector retail outlets	survey
<ul> <li>USAID Indicators:</li> <li># cases of childhood diarrhea treated with ORS</li> <li># cases of childhood diarrhea treated with zinc in USG programs</li> </ul>	To determine range and effectiveness of USG-funded programs	Data gathered through both sales and HMIS records
<ul> <li># of zinc products/brands registered at appropriate dosage and indication</li> <li>Zinc legally permitted to be sold over-the- counter</li> <li>Quality control standards established and regulated through appropriate government entity</li> </ul>	To track the enabling environment for use and/or sale of zinc/ORS through both public and private sector channels	Qualitative – interviews with key stakeholders
<ul> <li>Incorporation of zinc into national policies, protocols and programs for the treatment of diarrheal disease</li> </ul>		

#### TABLE I. SUGGESTED INDICATORS

Note: USG=U.S. government; HMIS=health management information system

### HOW TO USE THIS TOOLKIT

The survey questionnaires and focus group discussion guides in this toolkit (see Annexes A and B) were prepared under the auspices of the POUZN and SHOPS projects. However, it is hoped that other zinc-related programs will find the tools provided herein useful and will adapt them to their local circumstances and use them to gather both quantitative data and qualitative information. When used as a baseline, these tools will allow program managers to better understand the current environment (including diarrhea treatment practices; use of the private and public sectors for diarrhea advice and treatment; awareness and knowledge of zinc and ORS) and thus inform the design and implementation of programs to introduce zinc into household diarrhea management practices through public or private sector channels.

Before implementing the surveys in this toolkit, the protocol and instruments should be reviewed and approved by an appropriate institutional review board. The instruments should be pre-tested and revised, as needed, based on pre-testing results.

**Household survey:** Care should be taken to ensure that a suitable sampling strategy is designed for the household survey. A variety of sampling strategies may be employed. Consultation with a sampling statistician is recommended to ensure that the sampling design meets specific research objectives and is feasible given local circumstances. The data should be weighted (down to the household/caregiver level) in accordance with the sampling strategy and all data analysis should be done using these weights. In addition, to evaluate program impact, it may be desirable to design a study that employs both an intervention group (i.e., populations exposed to program activities) and a control group (i.e., populations not exposed to program activities); the household survey would then be implemented in both the intervention and control groups, ideally at baseline and again at midline and/or endline.

The majority of the questions in the household survey are targeted to caregivers with children who have had diarrhea in the past 2 weeks. However, an additional set of questions (module 3 in the questionnaire) is included to collect information from caregivers with children who have not had diarrhea in the past 2 weeks, and may be administered to this population. The sampling strategy thus may focus on sampling primarily a group of caregivers with children with diarrhea in the past 2 weeks, but may also include a smaller sample of caregivers with children without diarrhea in the past 2 weeks to obtain more general information about diarrhea treatment and practices in the population of interest.

If the household survey questionnaire is adapted for use, it is recommended that an Identification Form, Household Screening Form, Informed Consent Form, and Background Information Section (to collect basic demographic and socioeconomic data from each household) be included to fit program needs. This toolkit includes samples of these forms that can be modified as required.

The household survey questionnaire is designed to collect data for only one child (aged 6-59 months) per household. The sampling strategy should include a strategy for selecting a caregiver (if there is more than one) and a child in each household. One approach is to list all caregivers and randomly select one, and then to list all of that caregiver's children aged 6-59 months and randomly select one child. Consult with a sampling statistician to determine the most appropriate strategy to follow.

**Interviews and focus group discussions:** A variety of techniques may be employed to recruit participants for interviews and focus group discussions. Consult with program managers and a sampling statistician to develop a reasonable plan that maximizes representativeness among the groups of interest.

**Mystery client surveys:** The mystery client surveys should be conducted to examine provider behaviors with respect to advice and treatment for pediatric diarrhea. They may be done to compare practices among providers exposed to program interventions and among providers not exposed to program interventions or they may focus on just the former group at various points in time to determine whether practices have changed after program interventions. Consult with program managers and a sampling statistician to develop an appropriate sampling plan.

The following tools use normal text as script for the interviewer or focus group discussion moderator. **Bolded italicized** text contains instructions for the interviewer or moderator to use during the session. **Bolded italicized text that is highlighted in yellow** is addressed to the Research Director; the highlighted text suggests actions that the Research Director should carry out before the questionnaire is pre-tested and finalized.

The qualitative tools (individual in-depth interviews and focus group discussion guides) contain an exhaustive set of questions. These questionnaires and discussion guides should be carefully adapted to each project's need for formative information to design communications campaign messages or IEC materials and to verify or corroborate the findings of the quantitative research. They need not be used in their present form but are designed to cover the range of questions that could be taken into consideration. Programs should decide on relevant subsets of questions from these tools and use these subsets for data collection relevant to their needs.

### ANNEXES

## Annex A: Baseline household questionnaire for countries with private sector zinc pilots/programs already implemented

Annex B: Baseline household questionnaire for countries with no zinc pilots/programs implemented

### Annex C: Full household questionnaire (midline/endline; for all country settings)

### Annex D: Structured questionnaires for interviews

These questionnaires are intended for individual interviews. The questionnaires for pharmacy and MOH/facility personnel can also be used in focus group discussions.

- I. Sample questions for interviews with individual pharmacy personnel
- 2. Sample questions for interviews with individual MOH and/or health facility personnel

#### Annex E: Focus Group Discussion Guides

The guides also can be used for individual interviews.

- I. Sample questions on general diarrhea treatment practices during the formative research phase
- 2. Sample questions for caregivers after introduction of zinc/ORS for standard case management of diarrhea
- 3. Sample questions for community-based distributors or community health workers who treat childhood diarrheas

### Annex F: Mystery Client Survey Format Annex G: Bibliography

## ANNEX A. SAMPLE BASELINE QUESTIONNAIRE FOR HOUSEHOLD SURVEY IN COUNTRIES WITH PRIVATE SECTOR ZINC PILOTS/PROGRAMS

The household questionnaire is to be used to interview caregivers of children aged 6-59 months. It has three parts: a Household Screening/Informed Consent/Demographic Module, a Diarrhea Module, and a Likert Scale Questionnaire.

#### HOUSEHOLD SURVEY QUESTIONNAIRE, MODULE I – HOUSEHOLD SCREENING, INFORMED CONSENT AND DEMOGRAPHICS

#### **SCREENING FORM – HOUSEHOLD SURVEY**

Interviewer: Ask to speak to head of household. If head of household is not available, ask to speak to a household member who can assist. Read the following:

Good day, I am (insert name). I am representing a private institution (insert name of agency), which is a large research organization in (insert country). I am part of a team interviewing people about health products. The information will be used to improve health products and services for people like you.

You have been selected to participate in this study randomly. The information gathered here will remain confidential. I will not take your name, and you do not have to answer any questions that you do not want to. Your participation in the study is voluntary and you will not be affected in any way if you decide not to participate.

I would like to ask you some questions about diarrhea in children. The answers will help us to learn more about opinions and experiences concerning diarrhea in children, and will be used to improve health products and services for people like you. Would you be interested in participating?

If no, thank the respondent and move to next household.

If yes:

Are there any children under the age of 5 years who live in this household? YES NO

If no, thank the respondent and move to next household.

If yes, administer screening form below.

001 Individual Code	Please give the FIRST NAME ONLY of the children under 5 years of age who usually live in this home.	002. What age is (NAME)? (Age ) YEARS MONTHS	003. Please give the FIRST NAME ONLY of the child's primary caregiver.	004. Please give the age of the child's primary caregiver. YEARS	005. Has (NAME) had diarrhea in the last 2 weeks? 0 No I Yes 2 Don't know		:he s?
01		[]] []]		[]]	0	Ι	2
02					0	I	2
03					0	I	2
04				[]_]	0	I	2
05				[]_]	0	I	2
06				[]_]	0	I	2
07				[]_]	0	I	2
08				[]_]	0	I	2
09				[]]	0	I	2
10				[]_]	0	I	2
11				[]]	0	I	2
12				[]]	0	I	2
13				[]_]	0	I	2
14				[]]	0	I	2
15				[]_]	0	I	2
16				[]_]	0	I	2
17				[]_]	0	I	2
18				[]_]	0	I	2
Chec	k off is another page is to be used	d []					

- If no caregivers are aged 18 years or older, thank the respondent and move to next household.
- Randomly select I caregiver aged 18 years or older to participate. Read informed consent below. If caregiver agrees does not agree to participate, thank caregiver and move to next household.
- Diarrhea is defined as 3 or more loose or watery stools in one day.

#### **Informed Consent**

Good day, I am (insert name). I am representing a private institution (insert name of agency), which is a large research organization in (insert country). I am part of a team interviewing people about health products. The information will be used to improve health products and services for people like you.

You have been selected to participate in this study randomly. The information gathered here will remain confidential. I will not take your name, and you do not have to answer any questions that you do not want to. Your participation in the study is voluntary and you will not be affected in any way if you decide not to participate. If you have questions or concerns after the interview, you may contact (name of contact person and phone number - give the respondent card that has this information on it). If you agree to participate, the interview will take about 30 minutes.

Do you have any questions for me?

Do you agree to participate in the study?

No ——> STOP. Interviewer: Can I ask why you would not like to participate in this survey?

Not interested.....I

Busy.....2

Insert other options after pre-test

Thank the respondent and move to next household.

Yes \_\_\_\_\_\_(signature of caregiver)

\_\_\_\_(date)

Okay, let's begin.

MOVE TO SURVEY.

No	Questions	and Filters		Responses	Skip T	о
SI	Do you agree to participat	e in this survey?	Yes	l	→ CONTINUE	
			No	2	$\rightarrow$ END and that	nk
					respondent	
S2	Are there any children und	der the age of 5 yrs in this	Yes	I	$\rightarrow$ CONTINUE	
	household?		No	2	$\rightarrow$ END and that	nk
					respondent	
S3	District:			o include the names districts included in		
			the samp			
S4	Name of Town or Village:					
S5	Area:		Urban	I		
			Rural	2		
S6	Name of the Head of Hou	sehold:				
S7						
	Time Started:		Time Ende	ed:		_
	(Example write: "1230" for					
S8	Respondent to questionna	ire:		Household I	Age in Years	
			Spouse	2		
			Other	99		
			(specify)		<b>_</b>	<u> </u>
S9	A. Interviewer	B. Team Leader	C	. Data Entry	D. Unique Ho	usehold ID
	Name	Name	Name	· · · · · · · · · · · · · · · · · · ·		
	Day	Day	Day			<u> </u>
	Month	Month	Month			

No	Questions and Filters	Response	Responses	
S10	What is the highest level of school successfully completed by the head of household?	None Primary Post Primary Secondary Superior Don't know Other	l 2 3 4 5 88 99	
SIIS	What languages does the head of this household speak? Multiple responses allowed	(specify) Adapt to include the com languages in the sample c		
S12	What was the main activity of the head of household during the past month?	Unemployed Housewife Student Retired/Pensioner Farmer Shepherd Fisher Civil servant Company employee Don't know	I 2 3 4 5 6 7 8 9 88	→ SI5 → SI5 → SI5 → SI5 → SI5

No	Questions and Filters	Responses		Skip To
		Other	99	
		(specify)	_	
S13	What employment position does the head of household	Independent	I	
	have?	Head of unit	2	
		Technician	3	
		Employee	4	
		Day Laborer	5	
		Don't Know	88	
		Other	99	
		(specify)		
S14	What is the nature of this work? What is, is it	Permanent	I	
	permanent, temporary, or occasional?	Temporary/Occasional 2		
		Don't Know	88	
		Other	99	
		(specify)		
S15	What is the religion of the head of household?	Catholic		
		Protestant	2	
		Other Christian	3	
		Muslim	4	
		Traditionalist	5	
		Don't know	88	
		Other	99	
		(specify)		
		(specify)	_	
		Adapt to include relevant l	ocal religions	
S16	Does your family/household own farmland?	Yes	I	
		No	2	
		Don't Know	88	
S17	How many of the following animals does your household			
	own:			
		Number	r	
	Goats?	A Goats		
	Sheep?	B Sheep		
	Cows?	C Cows		
	READ LIST AND RECORD RESPONSE FOR EACH ITEM. If			
	none, enter « 00 ». If 96 or more, enter « 96 ». If			
	number is not known, enter « 98 ».			
S18	Do you own or rent your home?	Own	I	
		Rent	2	
		Other	99	
		(specify)		
S19	How many rooms are in your dwelling?	Number of Rooms		
	, , , .			
		Don't Know	88	
S20	What is the main material of the floor in the dwelling	Earth/Sand/ Mud/Dung	I	
	where your household lives?	Parquet or Polished Wood	2	
	,	Carpet	3	
	INTERVIEWER: READ LIST IF NECESSARY	Ceramic Tiles	4	
		Cement	5	

No	Questions and Filters	Responses				Skip To
		(specify)				
S21	What is the main material of the roof in the dwelling		icrete		I	
	where you household lives?		al Sheet		2	
		Clay			3	
	INTERVIEWER: READ LIST IF NECESSARY	Stra			4	
		Oth			99	
			cify)			
S22	Does your household have:	(500				
0LL	Dees your nousehold have.			Yes	No	
	INTERVIEWER: READ LIST AND RECORD	А	Electricity	1	2	
	RESPONSE FOR EACH ITEM	В	Radio		2	
	RESI ONSE I OK EACH ITEM			1		
		С	Television	I	2	
		D	Refrigerator	1	2	
		Е	Non-mobile		2	
			telephone			
			•			
S23	Does any member of your household own:					
020	Does any member of your nousehold own.			Yes	No	
	INTERVIEWER: READ LIST AND RECORD	А	Bicycle	1	2	
	RESPONSE FOR EACH ITEM	В	Motocycle/		2	
		Р	Scooter	1	2	
		С	Car or	1	2	
			Mini-Truck	1	2	
		D	Mobile	1	2	
		<u> </u>	Telephone		-	
S24	What is the <b>main</b> source of drinking water for members	Pipe	d water in resid	ence	1	
	of your household?		d water in publi		2	
			le well		3	
	SINGLE RESPONSE		lic well		4	
			ehole		5	
			er, canal, or		5	
			ace water		6	
			iwater		7	
			ker truck		8	
			net/bottled wate	r	9	
		Oth		1	99	
					77	
C 2 F	\A/hat hind of tailet do no act monthem of your		cify) n flush toilet		1	
S25	What kind of toilet do <b>most</b> members of your		red flush toilet		1	
	household use?				2	
			atrine		3	
	SINGLE RESPONSE		tilated improved	l pit	4	
			) latrine		4	
			n/field as latrine		5	
		Oth			99	
			cify)	• • • • • • • • • • • • • • • • • • •		_
S26	What do you use as your <b>main</b> source of fuel for		i/natural/bio gas		I	
	cooking in this household?	Ker	osene		2	
		Elec	tricity		3	
	SINGLE RESPONSE	Coa			4	
			od/straw		5	
		Oth			- 99	
			cify)			

## HOUSEHOLD SURVEY QUESTIONNAIRE, MODULE 2 – DIARRHEA MODULE

No	Questions and Filters	Codes
I	How many children under five years of age do you have living with you in this household for whom you are directly responsible? Interviewer: Probe not only for biological children but also other children typically living in this household for whom the woman is the primary caretaker.	

No	Questions and Filters	Responses	Skip To			
	Interviewer: Note that selection of a child in the household should be done according to the study sam strategy.					
2	•	First name of selected child between 6 and 59 months of age				
		Name:				
3	Please circle the sex of (NAME).	Male I Female 2				
4	Please list the age of (NAME) in months.	Agemonths				
5	What is your relationship with (NAME) ?	MotherIFather2Grandmother3Grandfather4Auntie5Sister/brother6Other99(specify)				
6	Has (NAME) had diarrhea in the last 2 weeks? Diarrhea is defined as 3 or more loose or watery stools in one day.	Yes I No 2	$\rightarrow$ Q66			
7	How many days ago did the diarrhea start? Interviewer: If the same day, record '00.'					
8	How many days has the child had diarrhea/How many days did the child have diarrhea?					
9	Has (NAME) also had a fever in the last 2 weeks?	Yes I No 2				
10	Did (NAME) have any blood in the stools when he or she had diarrhea in the last 2 weeks?	Yes I No 2 Don't know 88				
11	How much was (NAME) given to drink during the recent episode of diarrhea? Was he or she given less than usual to drink, about the same amount, more than usual to drink, or nothing to drink?	Much lessISomewhat less2About the same3More4Nothing to drink5				
	Interviewer: If "less," probe: Was (NAME) given much less than usual to drink or somewhat less?	Don't know 88				

Did (NAME) breastfeed during the recent episode of	Breastfed more	I	
diarrhea?	Breastfed less	2	
. Interviewer: Probe: More? Less?	Breastfed about the same	3	
	Not breastfed (too old)	4	
When (NAME) had diarrhea, was he or she given less	· · /	1	
		2	
		-	
than usual to eat of somewhat less?			
Was (NAME) given a fluid made from a special OPS		1	
		1	
			$\rightarrow$ Q2I
or she started having diarrhea?	Don't know	88	→ Q2I
Research Director: Insert local name(s) for ORS			
	Adapt to include the co	untry-specific	
Interviewer: Multiple responses allowed If "ves" or			
	-	now response	
	category.		
, , , ,			
diarrhea.			
How many packets of ORS did you prepare for (NAME)	Less than I		
	l packet	2	
How many days did you give the child the OBS?		5	
4			
From where was the ORS obtained?	Health center	l	
8	Community health worke	er 2	
	. ,		
		•	
		77	
Line free did on the ODC (ALANE))		-	
How often did you give the OKS to (NAME)?		•	
	After each liquid stool	2	
. Interviewer: Read the list and ask respondent to	Morning, mid-day,		
	and night	3	1
select one response.		5	
select one response.	Whenever the child	5	
select one response.		4	
select one response.	Whenever the child wanted it	4	
select one response.	Whenever the child		
	<ul> <li>When (NAME) had diarrhea, was he or she given less than usual to eat, about the same amount, more than usual, or nothing?</li> <li>Interviewer: If "less," probe: Was child given much less than usual to eat or somewhat less?</li> <li>Was (NAME) given a fluid made from a special ORS packet called to drink at any time since he or she started having diarrhea?</li> <li>Research Director: Insert local name(s) for ORS product(s) in space above. You may have to adapt this question further if a diarrhea treatment kit (DTK) is marketed.</li> <li>Which ORS product was given to (NAME)?</li> <li>Interviewer: Multiple responses allowed. If "yes" or "don't know," show poster with samples of all local products (ORS packets) and ask respondent to select any/all used during the recent episode of diarrhea.</li> <li>How many packets of ORS did you prepare for (NAME) during the episode of diarrhea?</li> </ul>	Not breastfed (too old)When (NAME) had diarrhea, was he or she given lessthan usual to eat, about the same amount, more thanusual, or nothing?Interviewer: If "less," probe: Was child given much lessthan usual to eat or somewhat less?Was (NAME) given a fluid made from a special ORSpacket called to drink at any time since heor she started having diarrhea?Research Director: Insert local name(s) for ORSproduct(s) in space above. You may have to adaptthis question further if a diarrhea treatment kit(DTK) is marketed.Which ORS product was given to (NAME)?Interviewer: Multiple responses allowed. If "yes" or "don't know," show poster with samples of all local products (ORS packets) and ask respondent to select any/all used during the recent episode of diarrhea.How many packets of ORS did you prepare for (NAME)How many days did you give the child the ORS?From where was the ORS obtained?From where was the ORS obtained?Health center Community distributor Traditional healer (Insert other local source Don't knowOn't knowOn't knowHealth center (Specify)	Not breastfed (too old)       4         When (NAME) had diarrhea, was he or she given less       1         than usual to eat, about the same amount, more than usual, or nothing?       1         Interviewer: If "less," probe: Was child given much less       2         About the same       3         More       4         Was (NAME) given a fluid made from a special ORS packet called       0         packet called       to drink at any time since he or she started having diarrhea?       No         Research Director: Insert local name(s) for ORS product(s) in space above. You may have to adapt this question further if a diarrhea treatment kit (DTK) is marketed.       Ndapt to include the country-specific brand(s) used for the ORS packet or the DTK. List all locally available ORS products (ORS packet) and ask respondent to select any/all used during the recent episode of diarrhea.       Adapt to include the country-specific brand(s) used for the ORS packet or the DTK. List all locally available ORS         How many packets of ORS did you prepare for (NAME)       Less than I       I         I packet       2       2         How many days did you give the child the ORS?       Less than I       I         From where was the ORS obtained?       Health center       1         How many days did you give the child the ORS?       Health center       1         From where was the ORS obtained?       Health center       1      <

20	Did you use ordinary water or did you use treated water when you prepared the ORS?	Ordinary (Non-purified) Water Treated Water Other (specify)	l 2 99	
21	Was (NAME) given a <u>home-prepared sugar-salt solution</u> ( <u>SSS)</u> during his/her recent episode of diarrhea?	Yes No Don't know	l 2 88	→Q22a →Q22a
	Insert above the local term(s) for the sugar-salt solution (as distinguished from purchased ORS packets).			
22	How often did you give the home-prepared sugar-salt solution to (NAME)?	Frequently After each liquid stool Morning, mid-day,	 2	
	Interviewer: Read the list and ask the respondent to select one response.	and night Whenever the child	3	
		wanted it Don't know Other	4 88 99	
22a	Interviewer: check responses to Q14 and Q21. If Q14=2 (NO) AND Q21=2 (NO) then go to Q 23.	(specify) Otherwise, go to O24.		
23	If the caregiver did not provide either ORS or SSS to the child, ask why not?	Child not seriously ill Could not find ORS/SSS to buy	l	
	Interviewer: Do not read list. Multiple responses allowed.	Products too costly Child/Mother does	2 3	
		not like Didn't know about ORS/SSS	4 5	
		(Add other relevant resp Other (specify)		
24	Did you give any of the following other home-prepared fluids or traditional remedies to (NAME)?	Adapt locally to include specific recommended h example:		
	Interviewer: Multiple responses allowed. Read all possible responses and note Yes/No/Don't Know for each response.	Rice water Herbal drinks Others (specify)	Y N DK Y N DK	
25	Did you seek <u>advice</u> from someone outside the home for the diarrhea?	Yes No	l 2	→ <b>Q29</b>
26	How many days after the diarrhea began did you first seek advice? Interviewer: If the same day, record '00.'			

7	Where did you <u>receive</u> the primary advice for (NAME)?	Health clinic	 2	
		Pharmacy Community health	2	
	. Interviewer: Do not read list. Mark only one answer.	Community health	2	
		worker	3	
		Neighbor/friend/relative	4	
		Traditional healer	5	
		Other	99	
_		(specify)		
8	What advice did you receive?	Give fluids	1	
	8	Give ORS	2	
	. Interviewer: Multiple responses allowed. Do not	Give zinc	3	
	read list.	Give antibiotic	4	
		Give antidiarrheal	5	
	<b>Probe:</b> Any other advice?	Give more than usual		
		amount of fluid	6	
		Give more than usual		
		to eat	7	
		Continue breastfeeding	8	
		Take to clinic or hospital	9	
		Information on prevention		
		of diarrhea	10	
		Don't know	88	
		Other	99	
		(specify)		
	Now I'd like to ask a few questions about diarrhea	treatments.		
29	Did you seek <u>treatment</u> from someone outside the	Yes	I	
	home for the diarrhea?	No	2	→Q32
30	How many days after the diarrhea began did you first seek treatment?			
	. Interviewer: If the same day, record '00.'			
31	Where did you <u>receive</u> the primary treatment for	Health clinic	I	
	(NAME)?	Pharmacy	2	
		Community health worker	3	
	Interviewer: Mark only one answer.	Neighbor/friend/relative	4	
		Traditional healer	5	
		Other	99	
		(specify)		
32	Did you give (NAME) anything other than ORS or a	Yes	I	
	home-prepared treatment to treat the diarrhea?	No	2	→Q66
		Don't know	88	→Q66
3	Can you tell me or show me what treatments you gave	Diarrhea treatment kit	I	, 200
-	(NAME)?	Zinc	2	
	] (	ORS	3	
	Interviewer: Show poster with local options if the	Antibiotic	4	
	respondent is not sure which products were given.	Anti-diarrheal	5	
	Multiple responses allowed; circle all that apply.	Anti-malarial	6	
	manuple responses anowed, circle an inat apply.	Other pill/syrup	8 7	
	DHS surveyors have found it useful to carry samples	Intravenous fluid	8	
	of commonly used antibiotics/anti-diarrheals. The	Vitamins	8	
		Don't know	9 88	
	research director in country should prepare a poster			
	with samples of commonly used drugs (both outer	Other	99	
	packaging and inner blister) affixed for each	(specify)		
	interviewer and include the zinc/DTK packets.			

4	If respondent mentioned #4 (antibiotic) in Q33	Name/#		
	<i>above:</i> You mentioned that you have given (NAME) an . antibiotic. Which antibiotic did you give the child?	Don't know	88	
	Interviewer: Verify which antibiotic by showing poster or samples.			
35	Where did you obtain this antibiotic?	Public sector:		
	1	Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
36	Interviewer: If respondent mentioned #5 in Q33, ask:	Yes	I	
	You mentioned that you gave (NAME) an anti-diarrheal.	Name/#		
	. Did you give him or her any of these anti-diarrheals?	No	2	→ <b>Q</b> 38
		Don't know	88	→Q38
	Interviewer: Show poster with local options.			-
37	Where did you obtain this anti-diarrheal?	Public sector:		
	1	Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
38	Did (NAME) receive an intravenous treatment?	Yes	I	
	8	No	2	→Q40
		Don't know	88	→ <b>Q</b> 40

39	Where did you obtain this intravenous treatment?	Public sector:		
		Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		List all appropriate options		
		Don't know	88	
		Other	99	
		(specify)		
40	· Did you give (NAME) a zinc product?	Yes	1	→Q42
10		No	2	→ <b>Q</b> +2
		Don't know	88	
4.1				→Q62
41	If NO, can you tell me why you did not give your child	Never heard of zinc		
	zinc to treat the diarrhea?	Did not know where to buy	2	
	•	Zinc is too expensive	3	
	Add other responses that show up frequently during	Used a product I had		
	<mark>pre-testing.</mark>	confidence in	4	
		Other	99	
		(specify)		
42	<ul> <li>zinc users (Yes to Q40), continue with Q42.</li> <li>Which type of zinc product did you give (NAME)?</li> </ul>	Name/#		
12		Pill	1	
	Interviewer: Show poster with local options.	Syrup	2	
	. Interviewen. Snow poster with local options.	Diarrhea treatment kit	3	
		Don't know	88	
43	• If respondent was sold tablets, ask: How many tablets		00	
J	were you sold?			
	1	Don't know 88		
44	• Where did you obtain the zinc product?	Public sector:		
	1	Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	
		Other public sector	3	
		Private sector		
			4	
		Private clinic/provider	4 5	
		Private clinic/provider Private pharmacy	5	
		Private clinic/provider Private pharmacy Community distributor	5 6	
		Private clinic/provider Private pharmacy Community distributor Faith-based/NGO/CBO	5 6 7	
		Private clinic/provider Private pharmacy Community distributor Faith-based/NGO/CBO Friend/relative	5 6	
		Private clinic/provider Private pharmacy Community distributor Faith-based/NGO/CBO Friend/relative List all appropriate options.	5 6 7 8	
		Private clinic/provider Private pharmacy Community distributor Faith-based/NGO/CBO Friend/relative List all appropriate options. Don't know	5 6 7 8 88	
		Private clinic/provider Private pharmacy Community distributor Faith-based/NGO/CBO Friend/relative List all appropriate options.	5 6 7 8	

45 ·	What was your main reason for choosing this source of supply?	Price I Easily accessible 2		
		Quality of care 3		
	Interviewer; Mark only one answer. Do not read list.	Most knowledgeable		
		source 4		
		List all appropriate options.		
46 ·	Did anyone recommend to you to use zinc to treat the	Yes	I	
	diarrhea?	No	2	→Q48
		Don't know	88	$\rightarrow$ Q48
47			00	→Q40
47 ·	If yes, who recommended zinc?	Public sector:		
		Health center	I	
	Interviewer: Do not read list. Mark only one answer.	Community health worker	2	
	Probe to determine whether public or private sector	Other public sector	3	
	if necessary.	-		
	. ,	Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
48	Did you give (NAME) ORS or SSS along with (zinc	Yes	1	ightarrow Q50
	product name)?	No	2	/ 230
		110	L	
	In countries with DTK you may need to replace above question with: Did you give (NAME) the ORS that was in the kit?			
49 ·	What was the primary reason you did not give ORS or	Did not know it should		
:	SSS along with zinc?	be given together	I	
		Did not have ORS	2	
	Interviewer: Do not read list. Mark only one	Don't think ORS is effective	3	
	response.	Didn't have ingredients	·	
		for ORT	4	
	Add athen much among that all any up fire quantly during			
	Add other responses that show up frequently during	Other	77	
	pre-testing.	(specify)		
50 ·	What dose of zinc per day was given to (NAME)?	Half tablet	1	
. 0.	what dose of zinc per day was given to (INAME)!		י ר	
		Whole tablet	2	
	Note: Response will depend upon type of product	Half spoonful	3	
	(tablet, syrup/suspension).	Whole spoonful	4	
		Two spoonfuls	5	
		Don't know	88	
		Other (specify)	99	
51	For how many days did you give zinc to (NAME)?	Number of day/s:		
51	i or now many days did you give sinc to (INATTE):			
52a	la (NIAME) still taling -in -?			
1/A	Is (NAME) still taking zinc?	Yes	I	
<b>5</b> _ u		No	2	

52 5	Does (NAME) still have diarrhea?	Yes No	 2	
53 53	Interviewer: If full course was not administered (any	Child was cured	<u> </u>	
"			1	
	response in Q51 less than 10 days), ask:	Child would not take zinc treatm	ient 2	
		Child vomited treatment	3	
	Was there a reason (NAME) only took X doses rather	Needed treatment for another p	erson 4	
	than all 10 doses?	Wanted to save remaining	_	
		treatment for future illness	5	
	Interviewer: Do not read list. Multiple responses	Did not purchase full course of z	inc 6	
	allowed.	Did not know child needed to ta	ke entire	
		treatment	7	
		No one told me to give all the tr	eatment 8	
		Thought I needed to give zinc on		
		with ORS	ý <u>9</u>	
		Child still taking the treatment	10	
		Other (specify)	99	
4	Did you think this zinc treatment was effective in	Yes		
T	treating (NAME)?	No	2	
r	· • • • • • • • • • • • • • • • • • • •	Don't know	88	
5	Why or why not?	Diarrhea stopped quickly	1	
	4	Child recovered quickly	2	
	•	Child regained appetite	3	
		Diarrhea did not stop soon	4	
		Child didn't like the taste	5	
		Too hard to administer	6	
		Don't know	88	
		Other	99	
		(specify)		
		Add other responses based on	<mark>pre-testing</mark>	
		of the survey instrument.		
6	Do you plan on using zinc/the DTK the next time	Yes	I	
	(NAME) has diarrhea?	No	2	
	•	Don't know	88	
7	Did you purchase the zinc or obtain it free from the	Purchased	I	
	health center?	Free	2	ightarrow Q60
8	What price did you pay?	Price		
	(	Include categories for easier co	oding and	
		analysis.		
		Don't know	88	
9	What do you think of the price of zinc?	Not expensive	1	
•		Affordable	2	
	Interviewer: Read options and ask respondent to	Expensive	2	
	select one response.	Too expensive	4	
	sciect one response.		т с	
		No opinion	5	
-		Don't know	88	
0	If the price of zinc or DTK exceeds what you would be	Find cheaper brand	I	
	willing or able to pay, what would you do?	Stop using them	2	
	•	Other	99	
		(specify)		1

61	Before zinc was available for diarrhea treatment, what	Antibiotic	I	
	did you do to treat (NAME) when he or she had	Anti-diarrheal	2	
	. diarrhea?	Intravenous/injection	3	
		Home/traditional remedy	4	
		ORS	5	
		Nothing	6	
		Don't know	88	
		Other	99	
		(specify)		
2	Did you give (NAME) any other medication (pill or	Yes	1	
~	syrup) during this episode of diarrhea?	No	2	→ <b>Q</b> 65
	syrup) during this episode of diarriea:	DK	88	-
2				→ <b>Q</b> 65
3	Which type?	Pill (unknown)	I	
		Syrup (unknown)	2	
	Interviewer: Make sure product was different than	Don't know	88	
	those already asked about (antibiotics, anti-	Other	99	
	diarrheals, etc.) and get some indication of it (such	(specify)		
	as positive identification from the poster with local			
	samples). Note the specific product if possible.			
64	Where did you obtain this product?	Public sector:		
		Health center	I	
	Interviewer: Mark only one answer.	Community health worker	2	All
	•	Other public sector	3	response
		•		$\rightarrow Q66$
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	0 7	
		List all appropriate options.	,	
		Don't know	88	
		Other	88 99	
			77	
	Leter in a Chite to O and in a March in O and in	(specify)		
r	Interviewer: Skip to Question 66 after asking Question			
5	Interviewer: If negative responses given in Q14 AND	Child not very sick		
	Q21 AND Q32 AND Q62, indicating that they gave	Could not afford	2	
	no treatments (including no ORS/SSS or home	Did not know where to purchas	-	
	remedies), ask the following. Multiple responses		3	
	allowed.	Child too young for drugs	4	
		Don't know	88	
	If positive responses given to any of the following,	Other	99	
	skip to Q66: Q14, Q21, Q32, Q62	(specify)		
		Add other responses based on	pre-testing	
	Can you tell me why you did not provide any treatment	of the survey instrument		
	to (NAME) during this recent episode of diarrhea?			

	Module 3: Diarrhea treatment practices – For caregivers of children under age 5 years reg whether they cared for a child with diarrhea within last two weeks.				
	Questions & Filters	Codes		Skip to	
66	When your child aged 6-59 months has diarrhea, where	Public sector:			
	do you most frequently seek advice?	Health center	I		
	, , ,	Community health worker	2		
		Other public sector	3		
			0		
		Private sector			
		Private clinic/provider	4		
		Private pharmacy	5		
		Community distributor	6		
		Faith-based/NGO/CBO	7		
		Friend/relative	8		
		Nowhere	9		
		List all appropriate options.	·		
		Don't know	88		
		Other	99		
		(specify)	//		
7	When your child aged 6-59 months has diarrhea, where	Public sector:			
/	do you most frequently seek treatment?	Health center	1		
	do you most ll'équenci y seek treatment:	Community health worker	-		
	•		2		
		Other public sector	3		
		Private sector			
		Private clinic/provider	4		
		Private pharmacy	5		
		Community distributor	6		
		Faith-based/NGO/CBO	7		
		Friend/relative	8		
		Nowhere	9		
		List all appropriate options.			
		Don't know	88		
		Other	99		
			77		
8	When your child aged 6-59 months has diarrhea, what	(specify) Give more than usual amount of			
0		fluids			
	do you most often do to treat him or her?	Give ORS	ו ר		
	Intomiowow do not wood list. Ask was and art to	Give SSS	2 3		
	Interviewer: do not read list. Ask respondent to	Give sss Give home-based fluids	3		
	choose only ONE answer – the most frequently		4		
	used treatment.	(not ORS or SSS)	4		
		Give zinc	5		
		Give antibiotic	6		
		Give antidiarrheal	7		
		Give more than usual			
		to eat	8		
		Continue breastfeeding	9		
		Take to clinic or hospital	10		
		Don't typically do anything	11		
		Don't know	88		
		Other	99		
		(specify)			

Probe: In addition to the answer just provided, what else	Give more than usual amount of	
( (if anything) do you do most often to treat him or her?	fluids	I
	Give ORS	2
	Give SSS	3
	Give home-based fluids	
Interviewer: do not read list. Ask respondent to	(not ORS or SSS)	4
choose only ONE answer – the second most	Give zinc	5
frequently used treatment.	Give antibiotic	6
	Give antidiarrheal	7
	Give more than usual	
	to eat	8
	Continue breastfeeding	9
	Take to clinic or hospital	10
	Don't typically do anything	11 IIIIII
	Don't know	88
	Other	99
	(specify)	

	Questions & Filters	Codes				Skip to
70	Thinking back over the past 3 months, have you seen or	Yes		1		
Ū	heard any messages about treatment for diarrhea?	No		2		$\rightarrow$ Q72
1	Where did you hear/see the message(s) about treatment	Radio		I		
	for diarrhea?	Television		2		
		Education session/health talk		3		
	Interviewer: Multiple responses allowed.	Community health worker		4		
		Clinic nurse/doctor		5		
		Neighbor/friend		6		
		Newspaper		7		
		Banner/poster/etc		8		
		Other		99		
		(specify)				
2	Have you ever heard any messages about ORS?	Yes		Ι		
		No		2		→ <b>Q74</b>
3	Please tell me if you agree or disagree with each of these		Ag	Dis	DK	→ Q74
	statements.	ORS is medicine that				
		gives good health	Ι	2	99	
	Interviewer: Read this list.	ORS stops diarrhea	I	2	99	
		My child does not like				
		the taste of ORS	Ι	2	99	
		ORS prevents				
		dehydration		2	99	
74	Have you ever used a purchased ORS product to treat a	Yes		I		
	child with diarrhea?	No		2		
		DK		88		
<b>′</b> 5	Can you tell me what you know about zinc?	Treatment for diarrhea		I		
		Needs to be taken				
	Interviewer: Multiple responses allowed. Do not	with ORS/ORT		2		
	read list.	Makes child stronger		3		
		Helps prevent future				
	Probe: anything else?	episodes of diarrhea		4		
		Reduces duration and				
		severity of diarrhea		5		
		Nothing	_	6		
		Add others indicated throug	<mark>h p</mark> r	e-		
	Thisking heads around he last 2 merchs have seen by the	<mark>testing.</mark>				
6	Thinking back over the last 3 months, have you heard a	Yes		1		
	message/received information about zinc/diarrhea treatment kit (DTK) for diarrhea?	No		2		
	Research director: modify question depending on					
	whether zinc is available as a stand-alone					
	produce or as part of a diarrhea treatment kit					

77	Thinking back over the last 3 months, have you ever heard of ( <mark>specific zinc or zinc/ORS product name</mark> )?	Yes No	l 2	→ <b>Q79</b>
	Interviewer: Show the zinc or DTK (zinc/ORS) product(s) to the respondent.			
78	Where did you hear or see a message about (zinc/ORS	Radio	I	
	product name)?	Television	2	
		Education session	3	
	Interviewer: Multiple responses allowed.	Community sales agent	4	
		Village health talk	5	
	Probe: anywhere else?	Clinic health talk/nurse	6	
		Newspaper	7	
	List options here based on communications media	Banner/poster/etc	8	
	used by your program (or the Ministry of Health).	Doctor	9	
		Friend or neighbor	10	
		Relative	11	
		Hospital	12	
		Health post/sub-health post	13	
		Community health worker	14	
		Local pharmacist	15	
		Other	99	
70		(specify)		
79	Has anyone spoken to you in person about zinc in the last 6 months?	Yes No	l 2	→Q81, if no to both Q77 and Q79 skip to Q521
80	Who has spoken with you in person about zinc?	Community animateur		
		Community health worker	2	
	. Multiple responses allowed.	Community distributor	3	
		Neighbor/Friend/Relative	4	
	Probe: anyone else?	Health facility worker/staff Pharmacist/Drug	5	
		counter salesman	6	
		Other	99	
		(specify)		
81	What was the main message that you heard/saw from	List options based on your cou		
	any source (community health worker or mass media)?	media/behavior change comm		
		(BCC) messages as well as any	standard	
	Interviewer: Multiple responses allowed. Probe: anything else?	<mark>diarrhea treatment messages</mark>		

82	What information did you get from the message(s) that	Zinc reduces the duration		
	you heard?	of the diarrheal episode	I	
		Zinc reduces the severity of		
	Interviewer: Multiple responses allowed.	diarrhea	2	
	Probe: anything else?	The risk of new episode in the		
		future is reduced	3	
		Zinc is available in pharmacy		
		and health centers	4	
		Zinc should be taken with		
		ORS/ORT	5	
		A complete 10-14-day dose		
		should be administered	6	
		Zinc is an appropriate	-	
		treatment for diarrhea	7	
		Don't know	88	
		Other	99	
		(specify)		
33	If your child had diarrhea, can you tell me all the places	Hospital		
	you could get zinc?	Health post/sub-health post	2	
	,	Private clinic	3	
	Interviewer: Multiple responses allowed.	Local pharmacy/drug store	4	
		Community distributor	5	
	Probe: anywhere else?	Don't know	88	
		Other	99	
		(specify)		
34	Have you ever used zinc/DTK to treat your child with	Yes	 I	
	diarrhea?	No	2	ightarrow Q521
85	Have you ever purchased (zinc/ORS product name)?	Yes	I	
	1	No	2	ightarrow Q521
86	Where did you obtain (zinc/ORS product name)?	Public (govt) pharmacy	Ι	
	(	Private pharmacy	2	
	. Interviewer: Multiple responses allowed.	Community distributor	3	
	Probe: anywhere else?	Commercial outlet/depot	4	
		Don't remember	88	
		Other	99	
		(specify)		

## HOUSEHOLD SURVEY QUESTIONNAIRE, MODULE 5 – LIKERT SCALE QUESTIONNAIRE: DETERMINANTS OF USE

This section asks your opinion on certain issues. Please tell me if you believe that the following statements are true or false.

	Ability: Knowledge					
		True	False			
Q521	Diarrhea can be associated with lack of cleanliness	I	0			
Q522	Diarrhea can be caused by drinking unsafe water	I	0			
Q523	Diarrhea can be caused by eating unhygienic food	I	0			
Q524	Only those diarrheal episodes that have blood in the stool require antibiotics		0			
Q525	Most diarrhea can be managed at home without any drugs	I	0			
Q526	Giving home-based fluids is equally as effective as giving ORS	I	0			

Please tell me if you "agree strongly," "agree somewhat," "disagree strongly," or "disagree somewhat" with the following statements.

	Motivation: Threat Severity						
		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree		
Q531	Children can die from diarrhea	4	3	2	I		
Q532	It does not seem like anyone around here has a problem because of diarrhea	4	3	2	Ι		
Q533	Diarrhea is a major health problem in my community	4	3	2	I		
Q534	Diarrhea is a problem in the poorer segment of the community only	4	3	2	Ι		

	Motivation: Threat Susceptibility (Children Under Five)						
		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree		
Q541	If my child gets diarrhea it is best just to do nothing and it will pass in time	4	3	2	Ι		
Q542	The children (child) under five in my household are (is) healthy so their (his/her) bodies could fight off diarrhea without doing anything	4	3	2	I		
Q543	Children under five are too young to experience serious medical problems from getting diarrhea	4	3	2	I		
Q544	I am not worried about the children (child) under five in my household getting diarrhea	4	3	2	I		
Q545	Children are more likely to get diarrhea than adults	4	3	2	I		

		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree
Q551	Shops near here always have zinc for sale	4	3	2	I
Q552	Zinc treatments are difficult to get around here	4	3	2	I
Q553	There is a place nearby where I can get zinc when my child needs it	4	3	2	I
Q554	I don't know where to get zinc	4	3	2	I
Q555	Zinc treatments are too expensive	4	3	2	I
Q556	I am willing to pay the current price () for zinc Add price of zinc	4	3	2	I
Q557	Zinc treatment products are available within walking distance from my home	4	3	2	I

### Opportunity: Availability Skip if have not heard about zinc or DTK in Question 76.

Motivation: Outcome Expectations							
		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree		
Q561	Zinc is effective for treatment of diarrhea	4	3	2	I		
Q562	Zinc reduces the duration of a diarrheal episode	4	3	2	l		
Q563	Zinc does not help in reducing the severity of a diarrheal episode	4	3	2	I		
Q564	Use of zinc reduces the risk of dehydration in children	4	3	2	I		
Q565	Zinc reduces the risk of a new diarrheal episode in the following 2 to 3 months	4	3	2	I		
Q566	Zinc helps to strengthen the immune system of children	4	3	2	I		

### Capacity/Ability: Use of Products Skip if have not heard about zinc or DTK in Question 76.

		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree
Q571	Zinc is an appropriate treatment for pediatric diarrhea	4	3	2	I
Q572	Zinc with ORS/ORT should be used for every type of pediatric diarrhea	4	3	2	I
Q573	Pediatric diarrhea should be treated with an antibiotic	4	3	2	I
Q574	Zinc has too many side effects, so I don't feel safe giving zinc to my small child	4	3	2	I
Q575	Zinc tastes bad so my child won't take it.	4	3	2	
Q576	Zinc is only a nutritional supplement, not an effective treatment for pediatric diarrhea.	4	3	2	I
Q577	Zinc should be given along with ORS/ORT to be most effective.	4	3	2	I
Q578	It is difficult to remember to give a child zinc when the diarrhea has stopped	4	3	2	I
Q579	I would purchase and use zinc/DTK the next time my child has diarrhea	4	3	2	Ι

Is there anything I did not ask that you think I should know? Is there anything you want to go back to?

Is there anything you would like to ask me about the topics we have discussed today?

Thank you for your participation in this study!

# ANNEX B. SAMPLE BASELINE QUESTIONNAIRE FOR HOUSEHOLD SURVEY IN COUNTRIES WITHOUT ZINC PILOTS/PROGRAMS

The household questionnaire is to be used to interview caregivers of children aged 6-59 months. It has three parts: a Household Screening/Informed Consent/Demographic Module, a Diarrhea Module, and a Likert Scale Questionnaire.

### HOUSEHOLD SURVEY QUESTIONNAIRE, MODULE I – HOUSEHOLD SCREENING, INFORMED CONSENT AND DEMOGRAPHICS

### **SCREENING FORM – HOUSEHOLD SURVEY**

Interviewer: Ask to speak to head of household. If head of household is not available, ask to speak to a household member who can assist. Read the following:

Good day, I am (insert name). I am representing a private institution (insert name of agency), which is a large research organization in (insert country). I am part of a team interviewing people about health products. The information will be used to improve health products and services for people like you.

You have been selected to participate in this study randomly. The information gathered here will remain confidential. I will not take your name, and you do not have to answer any questions that you do not want to. Your participation in the study is voluntary and you will not be affected in any way if you decide not to participate.

I would like to ask you some questions about diarrhea in children. The answers will help us to learn more about opinions and experiences concerning diarrhea in children, and will be used to improve health products and services for people like you. Would you be interested in participating?

If no, thank the respondent and move to next household.

If yes:

Are there any children under the age of 5 years who live in this household? YES NO

If no, thank the respondent and move to next household.

If yes, administer screening form below.

001 Individual Code	Please give the FIRST NAME ONLY of the children under 5 years of age who usually live in this home.	002. What age is (NAME)? (Age ) YEARS MONTHS	003. Please give the FIRST NAME ONLY of the child's primary caregiver.	004. Please give the age of the child's primary caregiver. YEARS	diarrl last 2 0 No I Yes	1E) had nea in t weeks	the s?
01		[]] []_]			0	I	2
02				[]]	0	I	2
03				[]_]	0	I	2
04				[]]	0	Ι	2
05				[]]	0	Ι	2
06				[]_]	0	Ι	2
07				[]_]	0	I	2
08				[]_]	0	Ι	2
09				[]_]	0	I	2
10				[]_]	0	Ι	2
11				[]_]	0	I	2
12				[]_]	0	I	2
13				[]_]	0	I	2
14					0	I	2
15				[]_]	0	I	2
16					0	I	2
17					0	I	2
18	1				0	I	2
Chec	k off is another page is to be used	4 []					

- If no caregivers are aged 18 years or older, thank the respondent and move to next household.
- Randomly select I caregiver aged 18 years or older to participate. Read informed consent below. If caregiver agrees does not agree to participate, thank caregiver and move to next household.
- Diarrhea is defined as 3 or more loose or watery stools in one day.

#### Informed Consent

Good day, I am (insert name). I am representing a private institution (insert name of agency), which is a large research organization in (insert country). I am part of a team interviewing people about health products. The information will be used to improve health products and services for people like you.

You have been selected to participate in this study randomly. The information gathered here will remain confidential. I will not take your name, and you do not have to answer any questions that you do not want to. Your participation in the study is voluntary and you will not be affected in any way if you decide not to participate. If you have questions or concerns after the interview, you may contact (name of contact person and phone number - give the respondent card that has this information on it). If you agree to participate, the interview will take about 30 minutes.

Do you have any questions for me?

Do you agree to participate in the study?

No	STOP. Interviewer: Can I ask why you wo survey? Not interestedI Busy2 Insert other options after pre-test	uld not like to participate in this
	Thank the respondent and move to next h	ousehold.
Yes —	(date)	_ (signature of caregiver)
Okay, let's begin.		
MOVE TO SURV	EY.	

No	Questions	and Filters	Responses		Skip To		
SI	Do you agree to participat	e in this survey?	Yes No	l 2	$\rightarrow$ CONTINUE $\rightarrow$ END and thank		
					respondent		
S2	Are there any children und	ler the age of 5 yrs in this	Yes	I	→ CONTINUE		
	household?		No	2	$\rightarrow$ END and thank		
					respondent		
S3	District:			include the names listricts included in le.			
S4	4 Name of Town or Village:						
S5	Area:		Urban	I			
			Rural	2			
S6	Name of the Head of Hous	sehold:					
S7							
	Time Started:		Time Ende	ed:			
	(Example write: "1230" for						
S8	Respondent to questionnai	ire:		lousehold I	Age in Years		
			Spouse	2			
			Other	99			
<b>S9</b>	A. Interviewer	B. Team Leader	(specify)	. Data Entry	D. Unique Household ID		
57		D. I Calli Leadel	Ŭ	. Data Entry	D. Onique Household ID		
	Name	Name	Name				
	Day	Day	Day				
	Month	Month	Month				

No	Questions and Filters	Response	es	Skip To
S10 s	What is the highest level of school successfully	None	I	
	completed by the head of household?	Primary	2	
(		Post Primary	3	
		Secondary	4	
		Superior	5	
		Don't know	88	
		Other	99	
		(specify)		
SIIS	What languages does the head of this household speak?	Adapt to include the con	<mark>nmonly spoken</mark>	
		languages in the sample	area.	
	Multiple responses allowed			
SI2	What was the main activity of the head of household	Unemployed	I	→ SI5
	during the past month?	Housewife	2	→ SI5
		Student	3	→ SI5
		Retired/Pensioner	4	→ SI5
		Farmer	5	
		Shepherd	6	
		Fisher	7	
		Civil servant	8	
		Company employee	9	
		Don't know	88	
		Other	99	

No	Questions and Filters	Responses		Skip To
		(specify)		
S13	What employment position does the head of household	Independent	I	
	have?	Head of unit	2	
		Technician	3	
		Employee	4	
		Day Laborer	5	
		Don't Know	88	
		Other	99	
		(specify)	//	
S14	What is the nature of this work? What is, is it	Permanent	1	
514			2	
	permanent, temporary, or occasional?	Temporary/Occasional Don't Know	2 88	
		Other	99	
<u></u>		(specify)		
S15	What is the religion of the head of household?	Catholic	I	
		Protestant	2	
		Other Christian	3	
		Muslim	4	
		Traditionalist	5	
		Don't know	88	
		Other	99	
		(specify)		
		Adapt to include relevant loo	al roligions	
S16	Does your family/household own farmland?	Yes		
510	Does your ranning/household own ranniand:	No	2	
		Don't Know	88	
S17	How many of the following enimals does your household		00	
317	How many of the following animals does your household			
	own:	Number		
	Goats?	A Goats		
		B Sheep		
	Sheep?			
	Cows?	C Cows		
	READ LIST AND RECORD RESPONSE FOR EACH ITEM. <b>If</b>			
	none, enter « 00 ». If 96 or more, enter « 96 ». If			
S18	number is not known, enter « 98 ».	Own		
210	Do you own or rent your home?		ו ר	
		Rent	2 99	
		Other	77	
<u> </u>		(specify)		
S19	How many rooms are in your dwelling?	Number of Rooms	ı	
		Der't Know		
626		Don't Know	88	
S20	What is the main material of the floor in the dwelling	Earth/Sand/ Mud/Dung		
	where your household lives?	Parquet or Polished Wood	2	
		Carpet	3	
	INTERVIEWER: READ LIST IF NECESSARY	Ceramic Tiles	4	
		Cement	5	
		Other	99	
		(specify)		1

No	Questions and Filters		Re	sponses		Skip To
S21	What is the main material of the roof in the dwelling	Cor	ncrete		I	
	where you household lives?	Met	al Sheet		2	
	,	Clay	Ý		3	
	INTERVIEWER: READ LIST IF NECESSARY	Stra			4	
		Oth			99	
			ecify)			
S22	Does your household have:	(5)		<u> </u>		
				Yes	No	
	INTERVIEWER: READ LIST AND RECORD	Α	Electricity	I	2	
	RESPONSE FOR EACH ITEM	В	Radio		2	
		С	Television		2	
		D	Refrigerator		2	
		E	Non-mobile	1	2	
			telephone	•	2	
S23	Does any member of your household own:					
				Yes	No	
	INTERVIEWER: READ LIST AND RECORD	Α	Bicycle		2	
	RESPONSE FOR EACH ITEM	В	Motocycle/	1	2	
			Scooter			
		С	Car or Mini-Truck	I	2	
		D	Mobile		2	
			Telephone	_	_	
S24	What is the <b>main</b> source of drinking water for members		ed water in resid		I	
	of your household?	Pipe	ed water in publi	c tap	2	
		Insi	de well		3	
	SINGLE RESPONSE	Pub	lic well		4	
		Bor	ehole		5	
			er, canal, or			
			ace water		6	
			iwater		7	
			ker truck		8	
			net/bottled wate	r	9	
		Oth			99	
			ecify)			
S25	What kind of toilet do <b>most</b> members of your		n flush toilet		1	
	household use?		red flush toilet		2	
			atrine		3	
	SINGLE RESPONSE	-	tilated improved	l nit	5	
			) latrine	- Pic	4	
			h/field as latrine		5	
		Oth			5 99	
					77	
S26	What do you use as your <b>main</b> source of fuel for		ecify) G/natural/bio gas	· · · · · · · · · · · · · · · · · · ·	1	
520			osene		2	
	cooking in this household?					
			tricity		3	
	SINGLE RESPONSE	Coa			4	
			od/straw		5	
		Oth			99	
		(spe	ecify)			

## HOUSEHOLD SURVEY QUESTIONNAIRE, MODULE 2 – DIARRHEA MODULE

No	Questions and Filters	Codes
Ι	How many children under five years of age do you have living with you in this household for whom you are directly responsible?	
	Interviewer: Probe not only for biological children but also other children typically living in this household for whom the woman is the primary caretaker.	

No	Questions and Filters	Responses	Skip To
	Interviewer: Note that selection of a child in the house strategy.	ehold should be done according to the stud	y sampling
2	······································	First name of selected child between 6 and 59 months of age	
		Name:	
3	Please circle the sex of (NAME).	Male I Female 2	
4	Please list the age of (NAME) in months.	Agemonths	
5.	What is your relationship with (NAME) ?	MotherIFather2Grandmother3Grandfather4Auntie5Sister/brother6Other99(specify)	
5 (	Has (NAME) had diarrhea in the last 2 weeks? Diarrhea is defined as 3 or more loose or watery stools in one day.	Yes I No 2	→ Q47
7	How many days ago did the diarrhea start? Interviewer: If the same day, record '00.'		
8	How many days has the child had diarrhea/How many days did the child have diarrhea?		
9	Has (NAME) also had a fever in the last 2 weeks?	Yes I No 2	
10	Did (NAME) have any blood in the stools when he or she had diarrhea in the last 2 weeks?	Yes I No 2 Don't know 88	
	How much was (NAME) given to drink during the recent episode of diarrhea? Was he or she given less than usual to drink, about the same amount, more than usual to drink, or nothing to drink?	Much lessISomewhat less2About the same3More4Nothing to drink5	
	Interviewer: If "less," probe: Was (NAME) given much less than usual to drink or somewhat less?	Don't know 88	

12	Did (NAME) breastfeed during the recent episode of diarrhea?	Breastfed more Breastfed less	 2	
	Interviewer: Probe: More? Less?	Breastfed about the same	—	
	. Interviewer: Prode: More? Less?		3	
_		Not breastfed (too old)	4	
3	When (NAME) had diarrhea, was he or she given less	Much less	I	
	than usual to eat, about the same amount, more than	Somewhat less	2	
	. usual, or nothing?	About the same	3	
	Interviewer: If "less," probe: Was child given much less	More	4	
	than usual to eat or somewhat less?	Nothing to eat	5	
		Don't know	88	
14	Was (NAME) given a fluid made from a special ORS	Yes		
	packet called to drink at any time since he	No	2	→ Q21
	or she started having diarrhea?	Don't know	88	→ Q21
	Research Director: Insert local name(s) for ORS			
	product(s) in space above.			
15	Which ORS product was given to (NAME)?	Adapt to include the cou		
	Internieuren Multiple neekeneer ellene d. 16 (	brand(s) used for the OF		
	. Interviewer: Multiple responses allowed. If "yes" or	locally available ORS pr		
	"don't know," show poster with samples of all local	<mark>"don't know" response o</mark>	category.	
	products (ORS packets) and ask respondent to			
	select any/all used during the recent episode of			
	diarrhea.			
16	How many packets of ORS did you prepare for (NAME)	Less than I	1	
	during the episode of diarrhea?	l packet	2	
	during the episode of diarrnea:	2 packets	3	
	•			
		3 packets Mana than 2 realists	4 5	
17	Line many days did you give the shild the ODC	More than 3 packets	3	
17	How many days did you give the child the ORS?			
18	From where was the ORS obtained?	Health center	I	
	8	Community health worke	r 2	
		Private pharmacy	3	
		Community distributor	4	
		Traditional healer	5	
		(Insert other local source	-	
		Don't know	88	
		Other	99	
		(specify)	//	
19	How often did you give the ORS to (NAME)?		I	
17	HOW OTTELL UID YOU SIVE THE OKS TO (INAME)!	Frequently	1 2	
	Later terror Developer terror terror	After each liquid stool	Z	
	Interviewer: Read the list and ask respondent to	Morning, mid-day,	-	
	select one response.	and night	3	
		Whenever the child		
		wanted it	4	
		Don't know	88	
		Other	99	
		Ounci		

20	Did you use ordinary water or did you use treated water when you prepared the ORS?	Ordinary (Non-purified) Water Treated Water Other (specify)	l 2 99	
21	Was (NAME) given a <u>home-prepared sugar-salt solution</u> ( <u>SSS)</u> during his/her recent episode of diarrhea?	Yes No Don't know	l 2 88	→Q22a →Q22a
	Insert above the local term(s) for the sugar-salt solution (as distinguished from purchased ORS packets).			
22	How often did you give the home-prepared sugar-salt solution to (NAME)?	Frequently After each liquid stool Morning, mid-day,	 2	
	Interviewer: Read the list and ask the respondent to select one response.	and night Whenever the child	3	
		wanted it Don't know Other	4 88 99	
22a	Interviewer: check responses to Q14 and Q21. If Q14=2 (NO) AND Q21=2 (NO) then go to Q23.	(specify) Otherwise, go to O24.		
23	If the caregiver did not provide either ORS or SSS to the child, ask why not?	Child not seriously ill Could not find	l	
	Interviewer: Do not read list. Multiple responses allowed.	ORS/SSS to buy Products too costly Child/Mother does	2 3	
		not like Didn't know about ORS/SSS	4 5	
		(Add other relevant resp Other (specify)		
24	Did you give any of the following other home-prepared fluids or traditional remedies to (NAME)?	Adapt locally to include specific recommended h example:		
	Interviewer: Multiple responses allowed. Read all possible responses and note Yes/No/Don't Know for each response.	Rice water Herbal drinks Others (specify)	Y N DK Y N DK	
25	Did you seek <u>advice</u> from someone outside the home for the diarrhea?	Yes No	l 2	→ <b>Q29</b>
26	How many days after the diarrhea began did you first seek advice? Interviewer: If the same day, record '00.'			

7	Where did you <u>receive</u> the primary advice for (NAME)?	Health clinic	I	
		Pharmacy	2	
	. Interviewer: Do not read list. Mark only one answer.	Community health	-	
		worker	3	
		Neighbor/friend/relative	4	
		Traditional healer	5	
		Other	99	
		(specify)		
3	What advice did you receive?	Give fluids	I	
	8	Give ORS	2	
	. Interviewer: Multiple responses allowed. Do not	Give zinc	3	
	read list.	Give antibiotic	4	
		Give antidiarrheal	5	
	<b>Probe:</b> Any other advice?	Give more than usual	5	
		amount of fluid	6	
			0	
		Give more than usual	7	
		to eat	7	
		Continue breastfeeding	8	
		Take to clinic or hospital	9	
		Information on prevention		
		of diarrhea	10	
		Don't know	88	
		Other	99	
		(specify)		
	Now I'd like to ask a few questions about diarrhea			
9	Did you seek <u>treatment</u> from someone outside the	Yes	I	
	home for the diarrhea?	No	2	→Q32
				•
0	How many days after the diarrhea began did you first			
	seek treatment?			
	Interviewer: If the same day, record '00.'			
	Where did you <u>receive</u> the primary treatment for	Health clinic		
•	(NAME)?	Pharmacy	2	
	(·····)·	Community health worker	3	
	Intomiowow Mark only one answer	Neighbor/friend/relative	4	
	Interviewer: Mark only one answer.	Traditional healer		
			5	
		Other	99	
-		(specify)		
2	Did you give (NAME) anything other than ORS or a	Yes	-	
	home-prepared treatment to treat the diarrhea?	No	2	→Q46
	•	Don't know	88	$\rightarrow$ Q46
3	Can you tell me or show me what treatments you gave	ORS	I	
	(NAME)?	Antibiotic	2	
		Anti-diarrheal	3	
	Interviewer: Show poster with local options if the	Anti-malarial	4	
	respondent is not sure which products were given.	Other pill/syrup	5	
	Multiple responses allowed; circle all that apply.	Intravenous fluid	6	
	manuple responses anowed, circle an inat apply.	Vitamins	8 7	
	DHS summer have found it modules comments			
	DHS surveyors have found it useful to carry samples	Don't know	88	
	of commonly used antibiotics/anti-diarrheals. The	Other	99	
	research director in country should prepare a poster	(specify)		
	with samples of commonly used drugs (both outer			
	packaging and inner blister) affixed for each			
	interviewer.			

34	If respondent mentioned #2 (antibiotic) in Q33	Name/#		
	<i>above:</i> You mentioned that you have given (NAME) an antibiotic. Which antibiotic did you give the child?	Don't know	88	
	Interviewer: Verify which antibiotic by showing poster or samples.			
35	Where did you obtain this antibiotic?	Public sector:		
		Health center	1	
	. Interviewer: Mark only one answer.	Community health worker	2	
	· ·	Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
36	Interviewer: If respondent mentioned #3 (anti-	Yes	I	
	( diarrheal) in Q33, ask:	Name/#		
	. You mentioned that you gave (NAME) an anti-diarrheal.	No	2	$\rightarrow$ Q38
	Did you give him or her any of these anti-diarrheals?	Don't know	88	$\rightarrow$ Q38
	Interviewer: Show poster with local options.			
37	Where did you obtain this anti-diarrheal?	Public sector:		
	1	Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		List all appropriate options.	• -	
		Don't know	88	
		Other	99	
		(specify)		
38	Did (NAME) receive an intravenous treatment?	Yes	I	
	ł	No	2	→Q40
	•	Don't know	88	→Q40

39	Where did you obtain this intravenous treatment?	Public sector:		
		Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
40	Did anyone recommend to you to use zinc to treat the	Yes	I	
	diarrhea?	No	2	→Q42
		Don't know	88	→Q42
41	If yes, who recommended zinc?	Public sector:		
		Health center	1	
	Interviewer: Do not read list. Mark only one answer.	Community health worker	2	
	Probe to determine whether public or private sector	Other public sector	3	
	if necessary.		5	
	if necessary.	Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		List all appropriate options.	/	
		Don't know	88	
		Other	88 99	
			77	
42	Dees (NIAME) still have dismute a?	(specify) Yes	1	
42	Does (NAME) still have diarrhea?	No	1 2	
		INO	Z	
43	Did you give (NAME) any other medication (pill or	Yes	I	
	( syrup) during this episode of diarrhea?	No	2	→Q46
	· · · · · ·	DK	88	→Q46
44	Which type?	Pill (unknown)	I	
		Syrup (unknown)	2	
	Interviewer: Make sure product was different than	Don't know	88	
	those already asked about (antibiotics, anti-	Other	99	
	diarrheals, etc.) and get some indication of it (such	(specify)		
	as positive identification from the poster with local	(		
	samples). Note the specific product if possible.			

45	Where did you obtain this product?	Public sector:		
		Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	All
		Other public sector	3	responses
				→ <b>Q47</b>
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
	Interviewer: Skip to Question 47 after asking Question	n 45.		
46	Interviewer: If negative responses given in Q14 AND	Child not very sick	I	
	Q21 AND Q32 AND Q43, indicating that they gave	Could not afford	2	
	no treatments (including no ORS/SSS or home	Did not know where to purchas	se treatment	
	remedies), ask the following. Multiple responses		3	
	allowed.	Child too young for drugs	4	
		Don't know	88	
	If positive responses given to any of the following,	Other	99	
	skip to Q47: Q14, Q21, Q32, Q43	(specify)		
		Add other responses based or	pre-testing	
	Can you tell me why you did not provide any treatment	of the survey instrument.		
	to (NAME) during this recent episode of diarrhea?			

	Module 3: Diarrhea treatment practices – For caregivers of children under age 5 years regardless of whether they cared for a child with diarrhea within last two weeks.				
	Questions & Filters	Codes		Skip to	
47	When your child aged 6-59 months has diarrhea, where	Public sector:			
	do you most frequently seek advice?	Health center	I		
		Community health worker	2		
		Other public sector	3		
		Private sector			
		Private clinic/provider	4		
		Private pharmacy	5		
		Community distributor	6		
		Faith-based/NGO/CBO	7		
		Friend/relative	8		
		Nowhere	9		
		List all appropriate options.			
		Don't know	88		
		Other	99		
		(specify)			
48	When your child aged 6-59 months has diarrhea, where	Public sector:			
	do you most frequently seek treatment?	Health center	I		
	•	Community health worker	2		
		Other public sector	3		
		Private sector			
		Private clinic/provider	4		
		Private pharmacy	5		
		Community distributor	6		
		Faith-based/NGO/CBO	7		
		Friend/relative	8		
		Nowhere	9		
		List all appropriate options.			
		Don't know	88		
		Other	99		
		(specify)			

1	When your child aged 6-59 months has diarrhea, what	Give more than usual amount of	
1	do you most often do to treat him or her?	fluids	
•		Give ORS	2
	Interviewer: do not read list. Ask respondent to	Give SSS	3
	choose only ONE answer – the most frequently	Give home-based fluids	
	used treatment.	(not ORS or SSS)	4
		Give antibiotic	5
		Give antidiarrheal	6
		Give more than usual	
		to eat	7
		Continue breastfeeding	8
		Take to clinic or hospital	9
		Don't typically do anything	10
		Don't know	88
		Other	99
		(specify)	
1	Probe: In addition to the answer just provided, what else	Give more than usual amount of	
(	(if anything) do you do most often to treat him or her?	fluids	I
		Give ORS	2
		Give SSS	3
		Give home-based fluids	
	Interviewer: do not read list. Ask respondent to	(not ORS or SSS)	4
	choose only ONE answer – the second most	Give antibiotic	5
	frequently used treatment.	Give antidiarrheal	6
		Give more than usual	
		to eat	7
		Continue breastfeeding	8
		Take to clinic or hospital	9
		Don't typically do anything	10
		Don't know	88
		Other	99
		(specify)	

	Questions & Filters	Codes				Skip to
51	Thinking back over the past 3 months, have you seen or heard any messages about treatment for diarrhea?	Yes No		І 2		$\rightarrow$ Q53
52	Where did you hear/see the message(s) about treatment	Radio		Ι		
	for diarrhea?	Television		2		
		Education session/health talk		3		
	Interviewer: Multiple responses allowed.	Community health worker		4		
		Clinic nurse/doctor		5		
		Neighbor/friend		6		
		Newspaper		7		
		Banner/poster/etc		8		
		Other		99		
		(specify)				
53	Have you ever heard any messages about ORS?	Yes		Ι		
		No		2		ightarrow Q55
54	Please tell me if you agree or disagree with each of these		Ag	Dis	DK	
	statements.	ORS is medicine that				
		gives good health	Ι	2	99	
	Interviewer: Read this list.	ORS stops diarrhea	Ι	2	99	
		My child does not like				
		the taste of ORS	Ι	2	99	
		ORS prevents				
		dehydration		2	99	
55	Have you ever used a purchased ORS product to treat a	Yes		Ι		
	child with diarrhea?	No		2		
		DK		88		
56	Have you ever heard about zinc as a treatment for	Yes		I		
	childhood diarrhea?	No		2		
		DK		88		

## HOUSEHOLD SURVEY QUESTIONNAIRE, MODULE 5 – LIKERT SCALE QUESTIONNAIRE: DETERMINANTS OF USE

This section asks your opinion on certain issues. Please tell me if you believe the following statements are true or false.

	Ability: Knowledge		
		True	False
Q521	Diarrhea can be associated with lack of cleanliness	I	0
Q522	Diarrhea can be caused by drinking unsafe water	I	0
Q523	Diarrhea can be caused by eating unhygienic food	I	0
Q524	Only those diarrheal episodes that have blood in the stool require antibiotics	I	0
Q525	Most diarrhea can be managed at home without any drugs	1	0
Q526	Giving home-based fluids is equally as effective as giving ORS	I	0

# Please tell me if you "agree strongly," "agree somewhat," "disagree strongly," or "disagree somewhat" with the following statements.

	Motivation	: Threat Sev	erity		
		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree
Q531	Children can die from diarrhea	4	3	2	I
Q532	It does not seem like anyone around here has a problem because of diarrhea	4	3	2	I
Q533	Diarrhea is a major health problem in my community	4	3	2	I
Q534	Diarrhea is a problem in the poorer segment of the community only	4	3	2	I

	Motivation: Threat Susce	eptibility (Ch	ildren Under Fiv	ve)	
		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree
Q541	If my child gets diarrhea it is best just to do nothing and it will pass in time	4	3	2	Ι
Q542	The children (child) under five in my household are (is) healthy so their (his/her) bodies could fight off diarrhea without doing anything	4	3	2	I
Q543	Children under five are too young to experience serious medical problems from getting diarrhea	4	3	2	I
Q544	I am not worried about the children (child) under five in my household getting diarrhea	4	3	2	I
Q545	Children are more likely to get diarrhea than adults	4	3	2	Ι

# Is there anything I did not ask that you think I should know? Is there anything you want to go back to?

Is there anything you would like to ask me about the topics we have discussed today? Thank you for your participation in this study!

# ANNEX C. SAMPLE MIDLINE/ENDLINE QUESTIONNAIRE FOR HOUSEHOLD SURVEY (ALL COUNTRY SETTINGS)

### HOUSEHOLD SURVEY QUESTIONNAIRE, PART I – INFORMED CONSENT AND DEMOGRAPHICS

Good day, I am (insert name). I am representing a private institution (insert name of agency), which is a large research organization in (insert country). I am part of a team interviewing people about health products. The information will be used to improve health products and services for people like you.

You have been selected to participate in this study randomly. The information gathered here will remain confidential. I will not take your name, and you do not have to answer any questions that you do not want to. Your participation in the study is voluntary and you will not be affected in any way if you decide not to participate. If you have questions or concerns after the interview, you may contact (name of contact person and phone number - give the respondent card that has this information on it). If you agree to participate, the interview will take about 30 minutes.

No	Questions	and Filters	Responses	S	Skip To
SI	Do you agree to participat	te in this survey?	Yes	I	→ CONTINUE
			No	2	→ END and thank
					respondent
S2	Are there any children une	der the age of 5 yrs in this	Yes	I	
	household?		No	2	→ END and thank
					respondent
S3	District:		Adapt to include t		
			of the districts in the sample.	cluded in	
S4	Name of Town or Village:				
S5	Area:		Urban		
			Rural	2	
S6	Name of the Head of Hou	sehold:			
S7					
	Time Started:		Time Ended:		
	(Example write: "1230" for	r 12:30pm)			
S8	Respondent to questionna	ire	Head of Household	I	Age in Years
			Spouse	2	
			Other	99	
			(specify)		
S9	A. Interviewer	B. Team Leader	C. Data Ent	ry	D. Unique Household ID
	Name	Name	Name		
	Day	Day	Day		
	Month	Month	Month		

No	Questions and Filters	Res	ponses	Skip To
S10 s	What is the highest level of school successfully	None	I	
	completed by the head of household?	Primary	2	
(		Post Primary	3	
		Secondary	4	
		Superior	5	
		Don't know	88	

No	Questions and Filters	Responses		Skip To	
		Other (specify)	99		
SILS	What languages does the head of this household speak?	Adapt to include the comm languages in the sample are			
	Multiple responses allowed				
SI2	What was the main activity of the head of household	Unemployed	I	→ SI5	
	during the past month?	Housewife	2	→ S15	
		Student	3	→ S15	
		Retired/Pensioner	4	→ S15	
		Farmer	5		
		Shepherd	6		
		Fisher	7		
		Civil servant	8		
		Company employee	9		
		Don't know	88		
		Other	99		
		(specify)	_		
S13	What employment position does the head of household	Independent			
	have?	Head of unit	2		
		Technician	3		
		Employee	4		
		Day Laborer	5		
		Don't Know Other	88 99		
		(specify)	77		
S14	What is the nature of this work? What is, is it	Permanent	- <u> </u>		
514	permanent, temporary, or occasional?	Temporary/Occasional	2		
	permanent, temporary, or occasional.	Don't Know	88		
		Other	99		
		(specify)			
S15	What is the religion of the head of household?	Catholic	- I		
	-	Protestant	2		
		7th day adventist	3		
		Muslim	4		
		Traditionalist	5		
		Don't know	88		
		Other	99		
S16	Does your family/household own farmland?	(specify) Yes			
310	Does your family/household own familiand:	No	2		
		Don't Know	88		
S17	How many of the following animals does your household				
	own:				
		Number			
	Goats?	A Goats			
	Sheep?	B Sheep			
	Cows?	C Cows			
	READ LIST AND RECORD RESPONSE FOR EACH ITEM. If none, enter « 00 ». If 96 or more, enter « 96 ». If number is not known, enter « 98 ».				
S18	Do you own or rent your home?	Own	I		
		Rent	2		

No	Questions and Filters	Responses				Skip To
		Oth	er cify)		99	
S19	How many rooms are in your dwelling?		nber of Rooms			
017		1 101				
			ı't Know		88	
S20	What is the main material of the floor in the dwelling		h/Sand/ Mud/Du		1	
	where your household lives?		uet or Polished	Wood	2 3	
	INTERVIEWER: READ LIST IF NECESSARY	Car Cor	pet amic Tiles		3 4	
	INTERVIEWER. READ EIST II NECESSARI		nent		5	
		Oth			99	
		(spe	cify)			
S21	What is the main material of the roof in the dwelling	Cor	ncrete		I	
	where you household lives?	Met Clay	al Sheet		2	
	INTERVIEWER: READ LIST IF NECESSARY				3	
			W		4 99	
		Oth (spe	er cify)		77	
S22	Does your household have:	(she		<u> </u>		
				Yes	No	
	INTERVIEWER: READ LIST AND RECORD	Α	Electricity	I	2	
	RESPONSE FOR EACH ITEM	В	Radio	I	2	
		С	Television	I	2	
		D	Refrigerator	l	2	
		Е	Non-mobile	I	2	
			telephone			
S23	Does any member of your household own:					
	, ,			Yes	No	
	INTERVIEWER: READ LIST AND RECORD	А	Bicycle	I	2	
	RESPONSE FOR EACH ITEM	В	Motocycle/	I	2	
		<u> </u>	Scooter		2	
		С	Car or Mini-Truck	I	2	
		D	Mobile		2	
			Telephone			
S24	What is the <b>main</b> source of drinking water for members		d water in resid			
	of your household?		ed water in public	c tap	2	
	SINGLE RESPONSE		de well lic well		3 4	
			ehole		5	
			er, canal, or		-	
			ace water		6	
			iwater		7	
			ker truck		8	
			net/bottled wate	r	9	
		Oth			99	
	What kind of toilet do <b>most</b> members of your		cify) n flush toilet		1	
525						
S25	household use?		red flush toilet		2	

No	Questions and Filters	Responses	Responses		
	SINGLE RESPONSE	Ventilated improved pit			
		(VIP) latrine	4		
		Bush/field as latrine	5		
		Other	99		
		(specify)			
S26	What do you use as your <b>main</b> source of fuel for	LPG/natural/bio gas			
	cooking in this household?	Kerosene	2		
	Ũ	Electricity	3		
	SINGLE RESPONSE	Coal	4		
		Wood/straw	5		
		Other	99		
		(specify)			

## HOUSEHOLD SURVEY QUESTIONNAIRE, MODULE 2 – DIARRHEA MODULE

No	Questions and Filters	Codes
Ι	How many children under five years of age do you have living with you in this household for whom you are directly responsible?	
	Interviewer: Probe not only for biological children but also other children typically living in this household for whom the woman is the primary caretaker.	

No	Questions and Filters	Responses	Skip To
	Interviewer: Note that selection of a child in the house strategy.	ehold should be done according to the study	sampling
2		First name of selected child between 12 and 59 months of age	
		Name:	
3	Please circle the sex of (NAME).	MaleIFemale2	
4	Please list the age of (NAME) in months.	Agemonths	
5	What is your relationship with (NAME) ?	MotherIFather2Grand mother3Grand father4Auntie5Sister/brother6Other99(specify)	
5	Has (NAME) had diarrhea in the last 2 weeks? Diarrhea is defined as 3 or more loose or watery stools in one day.	Yes I No 2	→ <b>Q</b> 68
7	How many days ago did the diarrhea start? Interviewer: If the same day, record '00.'		
3	How many days has the child had diarrhea/How many days did the child have diarrhea?		
)	Has (NAME) also had a fever in the last 2 weeks?	Yes I No 2	
10	Did (NAME) have any blood in the stools when he or she had diarrhea in the last 2 weeks?	Yes I No 2 Don't know 88	
	How much was (NAME) given to drink during the recent episode of diarrhea? Was he or she given less than usual to drink, about the same amount, more than usual to drink, or nothing to drink?	Much lessISomewhat less2About the same3More4Nothing to drink5	
	Interviewer: If "less," probe: Was (NAME) given much less than usual to drink or somewhat less?	Don't know 88	

12	Did (NAME) breastfeed during the recent episode of	Breastfed more	I	
	diarrhea?	Breastfed less	2	
	. Interviewer: Probe: More? Less?	Breastfed about the same	3	
		Not breastfed (too old)	4	
13	When (NAME) had diarrhea, was he or she given less	Much less		
	than usual to eat, about the same amount, more than	Somewhat less	2	
	usual, or nothing?	About the same	3	
	Interviewer: If "less," probe: Was child given much less	More	4	
	than usual to eat or somewhat less?	Nothing to eat	5	
		Don't know	88	
14	Was (NAME) given a fluid made from a special ORS	Yes	1	
17		No	2	→ Q2I
	packet called to drink at any time since he	Don't know		
	. or she started having diarrhea?	Dontknow	88	→ Q2I
	Research Director: Insert local name for ORS			
	product or products in space above. You may have			
	to adapt this question further if a diarrhea			
	treatment kit (DTK) is marketed.			
15	Which ORS product was given to (NAME)?	Adapt to include the countr	v-specific	
		brand(s) used for the ORS p		
	Interviewer: Multiple responses allowed. If "yes" or	DTK. List all locally availab		
	"don't know," show poster with samples of all local	products plus a "don't know		
			v response	
	products (ORS packets) and ask respondent to	<mark>category</mark> .		
	select any/all used during the recent episode of			
	diarrhea.			
16	How many packets of ORS did you prepare for (NAME)	Less than I	1	
10			ו ר	
	during the episode of diarrhea?	l packet	2	
	•	2 packets	3	
		3 packets	4	
		More than 3 packets	5	
17	How many days did you give the child the ORS?			
	1			
			•	
18	From where was the ORS obtained?	Health center	1 2	
	4	Community health worker	2	
	•	Private pharmacy	3	
		Community distributor	4	
		Traditional healer	5	
		(Insert other local sources.)		
		Don't know	88	
		Other	99	
		(specify)		
19	How often did you give the ORS to (NAME)?	Frequently	1	
• •		After each liquid stool	2	
	Interviewer: Read the list and ask respondent to	Morning, mid-day,	£	
		<b>e</b> ,	2	
	select one response.	and night	3	
		Whenever the child		
		wanted it	4	
		Don't know	88	
			00	1
		Other	99	

20	Did you use ordinary water or did you use treated	Ordinary (Non Purified)		
	water when you prepared the ORS?	Water		
	•	Treated Water	2	
		Other	99	
		(specify)		
21	Was (NAME) given a <u>home-prepared sugar-salt solution</u>	Yes	l	
	(SSS) during his/her recent episode of diarrhea?	No	2	→Q22a
		Don't know	88	→Q22a
	Insert above the local term(s) for the sugar-salt			/2114
	solution (as distinguished from purchased ORS			
	packets).			
22	How often did you give the home-prepared sugar-salt	Frequently	I	
			2	
	solution to (NAME)?	After each liquid stool	۷	
		Morning, mid-day,	-	
	Interviewer: Read the list and ask the respondent to select	and night	3	
	one response.	Whenever the child		
		wanted it	4	
		Don't know	88	
		Other	99	
		(specify)		
22a	Interviewer: check responses to Q14 and Q21.			
	If Q14=2 (NO) AND Q21=2 (NO) then go to Q 23.	Otherwise, go to Q24.		
23	If the caregiver did not provide either ORS or SSS to	Child not seriously ill	I	
	the child, ask why not?	Could not find	•	
		ORS/SSS to buy	2	
	Interviewer: Do not read list. Multiple responses	Products too costly	3	
	allowed.	Child/Mother does	3	
	unuweu.		4	
		not like	4	
		Didn't know about	_	
		ORS/SSS	5	
		(Add other relevant res		
		Other	99	
		(specify)		
24	Did you give any of the following other home-prepared	Adapt locally to includ	e the country-	
	fluids or traditional remedies to (NAME)?	specific recommended home fluid, for		
		example:		
	Interviewer: Multiple responses allowed. Read all	Rice water	Y N DK	
	possible responses and note Yes/No/Don't Know for	Herbal drinks	Y N DK	
	each response.	Others		
		(specify)		
25	Did you cook advice from company averide the house		<u> </u>	
25	Did you seek advice from someone outside the home	Yes		
	for the diarrhea?	No	2	→Q29
26	How many days after the diarrhea began did you first			
20				
	seek advice?			
	Interviewer: If the same day, record '00.'			

27	Where did you <u>receive</u> the primary advice for (NAME)?	Health clinic Pharmacy	 2	
			2	
	. Interviewer: Do not read list. Mark only one answer.	Community health	-	
		worker	3	
		Neighbor/friend/relative	4	
		Traditional healer	5	
		Other	99	
		(specify)		
28	What advice did you receive?	Give fluids	I	
	8	Give ORS	2	
	. Interviewer: Multiple responses allowed. Do not	Give zinc	3	
	read list.	Give antibiotic	4	
		Give antidiarrheal	5	
	<b>Probe:</b> Any other advice?	Give more than usual	-	
		amount of fluid	6	
		Give more than usual	0	
		to eat	7	
		Continue breastfeeding	8	
			8	
		Take to clinic or hospital	7	
		Information on prevention	10	
		of diarrhea	10	
		Don't know	88	
		Other	99	
	Now I'd like to ask a few guestions shout dismbos	(specify)		
29	Now I'd like to ask a few questions about diarrhea Did you seek treatment from someone outside the	Yes		
27	home for the diarrhea?	No	2	→Q32
30	How many days after the diarrhea began did you first seek treatment? Interviewer: If the same day, record '00.'			
31	Where did you <u>receive</u> the primary treatment for	Health clinic	I	
	(NAME)?	Pharmacy	2	
	(INALIE):	Community health worker	2	
	In the state of Mandalanda and a second state of the st			
	Interviewer: Mark only one answer.	Neighbor/friend/relative	4	
		Traditional healer	5	
		Other	99	
		(specify)		
32	Did you give (NAME) anything other than ORS or a	Yes	I	
	home-prepared treatment to treat the diarrhea?	No	2	→ <b>Q67</b>
	•	Don't know	88	→ <b>Q67</b>
33	Can you tell me or show me what treatments you gave	Diarrhea treatment kit	I	
	(NAME)?	Zinc	2	
		ORS	3	
	Interviewer: Show poster with local options if the	Antibiotic	4	
	respondent is not sure which products were given.	Anti-diarrheal	5	
	Multiple responses allowed; circle all that apply.	Anti-malarial	6	
	manaple responses anowed, circle an inat apply.	Other pill/syrup	8 7	
	DUS annual have found it would be annual to			
	DHS surveyors have found it useful to carry samples	Intravenous fluid	8	
	of commonly used antibiotics/anti-diarrheals. The	Vitamins	9	
	research director in country should prepare a poster	Don't know	88	
	with samples of commonly used drugs (both outer	Other	99	
	packaging and inner blister) affixed for each	(specify)		
	interviewer and include the zinc/DTK packets.			

4	If respondent mentioned #4 (antibiotic) in Q33	Name/#		
	<i>above:</i> You mentioned that you have given (NAME) an antibiotic. Which antibiotic did you give the child?	Don't know	88	
	Interviewer: Verify which antibiotic by showing poster or samples.			
5	Where did you obtain this antibiotic?	Public sector:		
	, ,	Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	
	,	Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
36	Interviewer: If respondent mentioned #5 in Q33, ask:	Yes	I	
	You mentioned that you gave (NAME) an anti-diarrheal.	Name/#		
	. Did you give him or her any of these anti-diarrheals?	No	2	→ <b>Q</b> 38
		Don't know	88	→ <b>Q</b> 38
	Interviewer: Show poster with local options.			-
37	Where did you obtain this anti-diarrheal?	Public sector:		
		Health center	I	
	. Interviewer: Mark only one answer.	Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
38	Did (NAME) receive an intravenous treatment?	Yes	Ι	
	8	No	2	→Q40
		Don't know	88	→Q40

39	Where did you obtain this intravenous treatment?	Public sector:		
		Health center	I	
	Interviewer: Mark only one answer.	Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		List all appropriate options.	•	
		Don't know	88	
		Other	99	
			77	
0		(specify)		
10 ·	Did you give (NAME) a zinc product?	Yes		→Q42
		No	2	
		Don't know	88	<b>→</b> Q64
H ·	If NO, can you tell me why you did not give your child	Never heard of zinc	I	
	zinc to treat the diarrhea?	Did not know where to buy	2	
		Zinc is too expensive	3	
	Add other responses that show up frequently during	Used a product I had		
	pre-testing.	confidence in	4	
		Other	99	
		(specify)		
	Interviewer: After Q4I (non-zinc users) skip to Q		0), continu	e with Q42
42	Which type of zinc product did you give (NAME)?	Name/#	,,	
		Pill	1	
	Interviewer: Show poster with local options.	Syrup	2	
		Diarrhea treatment kit	3	
		Don't know	88	
<b>1</b> 3 ·	If respondent was sold tablets, ask: How many tablets			
	were you sold?			
		Don't know 88		
44 ·	Where did you obtain the zinc product?	Public sector:		
		Health center	I	
	Interviewer: Mark only one answer.	Community health worker	2	
	·	Other public sector	3	
		F	-	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		List all appropriate options.	U	
		Don't know	88	
		Other	00 99	
		(specify)	77	
		ISDECITY		

45				
45	What was your main reason for choosing this source of	Price		
	supply?	Easily accessible	2	
	•	Quality of care	3	
	Interviewer; Mark only one answer. Do not read list.	Most knowledgeable		
		source	4	
		List all appropriate options.		
46	Did anyone recommend to you to use zinc to treat the	Yes	I	
	diarrhea?	Νο	2	→ <b>Q</b> 48
		Don't know	88	→Q48
47	If yes, who recommended zinc?	Public sector:		/ 2.10
17	in yes, who recommended zinc:	Health center		
	Interviewer Do not read list Mark only one answer	Community health worker	2	
	. Interviewer: Do not read list. Mark only one answer.		2	
	Probe to determine whether public or private sector	Other public sector	3	
	if necessary.			
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)	• •	
48	Did you give (NAME) ORS or SSS along with (zinc	Yes	1	$\rightarrow$ Q50
10	product name)?	No	2	$\rightarrow$ Q30
		110	2	
	In countries with DTK you may need to replace			
	above question with: Did you give (NAME) the ORS			
	that was in the kit?			
49	What was the primary reason you did not give ORS or	Did not know it should		
.,	SSS along with zinc?	be given together		
		Did not have ORS	2	
	Interviewen De net word list Adeule auto and		3	
	Interviewer: Do not read list. Mark only one	Don't think ORS is effective	3	
	response.	Didn't have ingredients		
		for ORT	4	
	Add other responses that show up frequently during	Other	99	
	pre-testing.	(specify)		
50				
50	What dose of zinc per day was given to (NAME)?	Half tablet	1	
		Whole tablet	2	
	. Note: Response will depend upon type of product	Half spoonful	3	
	(tablet, syrup/suspension).	Whole spoonful	4	
		Two spoonfuls	5	
		Don't know	88	
		Other (specify)	99	
51	For how many days did you give zinc to (NAME)?	Number of day/s:		
	, , , , G ( , , , , , , , , , , , , , ,	· · ·		
52	Is (NAME) still taking zinc?	Yes No	1 2	

53	Does (NAME) still have diarrhea?	Yes		
		No	2	
54	Interviewer: If full course was not administered (any	Child was cured	I	
	response in Q51 less than 10 days), ask:	Child would not take zinc	•	
	·	treatment	2	
	Was there a reason (NAME) only took X doses rather	Child vomited treatment	3	
	than all 10 doses?	Needed treatment for		
		another person	4	
	Interviewer: Do not read list. Multiple responses	Wanted to save remaining		
	allowed.	treatment for future illness	5	
		Did not purchase full		
		course of zinc	6	
		Did not know child		
		needed to take entire		
		treatment	7	
		No one told me to give		
		all the treatment	8	
		Thought I needed to	-	
		give zinc only along		
		with ORS	9	
		Child still taking the	•	
		treatment	10	
		Other	99	
		(specify)		
	1 Did you think this zing treatment was offertive in	Yes	1	
55	Did you think this zinc treatment was effective in		1	
	treating (NAME)?	No	2	
- /		Don't know	88	
56	Why or why not?	Diarrhea stopped quickly	1	
		Child recovered quickly	2	
		Child regained appetite	3	
		Diarrhea did not stop soon	4	
		Child didn't like the taste	5	
		Too hard to administer	6	
		Don't know	88	
		Other	99	
		(specify)		
		Add other responses based on pre-testing		
		of the survey instrument.		
57	Do you plan on using zinc/the DTK the next time	Yes		
	(NÁME) has diarrhea?	No	2	
		Don't know	88	
58	Did you purchase the zinc or obtain it free from the	Purchased	I	
	health center?	Free	2	$\rightarrow$ Q61
59	! What price did you pay?	Price		
		Include categories for easier co	oding and	
		analysis.	-	
		Don't know	88	

60	What do you think of the price of zinc?	Not expensive	1	
		Affordable	2	
	Interviewer: Read options and ask respondent to	Expensive	3	
	select one response.	Too expensive	4	
		No opinion	5	
		Don't know	88	
61	What is the maximum price you would be willing to pay			
8	for a zinc treatment or the DTK?	Local currency		
62	If the price of zinc or DTK exceeds what you would be	Find cheaper brand	I	
	willing or able to pay, what would you do?	Stop using them	2	
		Other	99	
		(specify)		
63	Before zinc was available for diarrhea treatment, what	Antibiotic	I	
(	did you do to treat (NAME) when he or she had	Anti-diarrheal	2	
	diarrhea?	Intravenous/injection	3	
		Home/traditional remedy	4	
		ORS	5	
		Nothing	6	
		Don't know	88	
		Other	99	
		(specify)	77	
64	Did you give (NAME) any other medication (pill or	Yes	1	
0 - 1	syrup) during this episode of diarrhea?	No	2	→ <b>Q67</b>
	syrup) during this episode of diarritea:	DK	88	-
	Alleich fur ei			→ <b>Q67</b>
65	Which type?	Pill (unknown)		
		Syrup (unknown)	2	
	Interviewer: Make sure product was different than	Don't know	88	
	those already asked about (antibiotics, anti-	Other	99	
	diarrheals, etc.) and get some indication of it (such	(specify)		
	as positive identification from the poster with local samples). Note the specific product if possible.			
66	Where did you obtain this product?	Public sector:		
		Health center	I	
	Interviewer: Mark only one answer.	Community health worker	2	
	······	Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
			-	
		Faith-based/NGO/CBO	7	
		List all appropriate options		
		Don't know	88	
		Other (specify)	99	

Interviewer: If negative responses given in Q14 AND	Child not very sick	I
Q21 AND Q32 AND Q64, indicating that they gave	Could not afford	2
. no treatments (including no ORS/SSS or home	Did not know where to purch	ase treatment
remedies), ask the following. Multiple responses		3
allowed.	Child too young for drugs	4
	Don't know	88
Can you tell me why you did not provide any treatment	Other	99
to (NAME) during this recent episode of diarrhea?	(specify)	
	Add other responses based o	on pre-testing
	of the survey instrument.	

	Module 3: Diarrhea treatment practices – For care whether they cared for a child with diarrhea within		5 years rega	ardless of
	Questions & Filters	Codes		Skip to
68	When your child aged 6-59 months has diarrhea, where	Public sector:		
	do you most frequently seek advice?	Health center	I	
		Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		Nowhere	9	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		
69	When your child aged 6-59 months has diarrhea, where	Public sector:		
	do you most frequently seek treatment?	Health center	I	
	•	Community health worker	2	
		Other public sector	3	
		Private sector		
		Private clinic/provider	4	
		Private pharmacy	5	
		Community distributor	6	
		Faith-based/NGO/CBO	7	
		Friend/relative	8	
		Nowhere	9	
		List all appropriate options.		
		Don't know	88	
		Other	99	
		(specify)		

0	When your child aged 6-59 months has diarrhea, what	Give more than usual amount of	
;	do you most often do to treat him or her?	fluids	I I
		Give ORS	2
	Interviewer: do not read list. Ask respondent to	Give SSS	3
	choose only ONE answer – the most frequently	Give home-based fluids	
	used treatment.	(not ORS or SSS)	4
		Give antibiotic	5
		Give antidiarrheal	6
		Give more than usual	
		to eat	7
		Continue breastfeeding	8
		Take to clinic or hospital	9
		Don't typically do anything	10
		Don't know	88
		Other	99
		(specify)	
	Probe: In addition to the answer just provided, what else	Give more than usual amount of	
(	(if anything) do you do most often to treat him or her?	fluids	1
		Give ORS	2
		Give SSS	3
		Give home-based fluids	
	Interviewer: do not read list. Ask respondent to	(not ORS or SSS)	4
	choose only ONE answer – the second most	Give antibiotic	5
	frequently used treatment.	Give antidiarrheal	6
		Give more than usual	
		to eat	7
		Continue breastfeeding	8
		Take to clinic or hospital	9
		Don't typically do anything	10
		Don't know	88
		Other	99
		(specify)	

	Questions & Filters	Codes		Skip to
72	Thinking back over the past 3 months, have you seen or	Yes	Ι	
	heard any messages about treatment for diarrhea?	No	2	ightarrow Q75
73	Where did you hear/see the message(s) about treatment	Radio	I	
	for diarrhea?	Television	2	
		Education session/health talk	3	
	Interviewer: Multiple responses allowed.	Community health worker	4	
		Clinic nurse/doctor	5	
		Neighbor/friend	6	
		Newspaper	7	
		Banner/poster/etc	8	
		Other	99	
		(specify)		

74	What were the main messages that you heard/saw? Interviewer: Probe. Multiple responses allowed.	List options based on you media/BCC messages as y standard diarrhea treatm	well as any	
75	Have you ever heard any messages about ORS?	Yes No	 2	→ <b>Q77</b>
76	What were the main messages that you heard/saw? Interviewer: Multiple responses allowed.	List options based on you media/BCC messages as y standard diarrhea treatm	well as any	
	interviewen manipie responses anowed.	standard diarrica acatin	ient messages.	
77	Please tell me if you agree or disagree with each of these statements.	ORS is medicine that gives good health	Ag Dis DK	
	Interviewer: Read this list.	ORS stops diarrhea My child does not like the taste of ORS ORS prevents	I 2 99 I 2 99	
78	Have you ever used a purchased ORS product to treat a child with diarrhea?	dehydration Yes No DK	l 2 99 I 2 88	$\rightarrow$ Q8I $\rightarrow$ Q8I
	The following 3 questions should be eliminated if ther			
79	How much does one packet of ORS cost at the local health center?	Price Insert appropriate price of Don't know		
30	How much does one packet of ORS cost at the local private outlet ( shop, pharmacy, provider)?	Price Insert appropriate price of Don't know	categories. 88	
31	What do you think of the price of ORS?	Not expensive Affordable	l 2	
	Interviewer: Read list and ask respondent to select one.	Expensive Too expensive No opinion Don't know	3 4 5 88	
32	Can you tell me what you know about zinc?	Treatment for diarrhea Needs to be taken	00 	
	Interviewer: Multiple responses allowed. Do not read list.	with ORS/ORT Makes child stronger Helps prevent future	2 3	
	Probe: anything else?	episodes of diarrhea Reduces duration and	4	
		severity of diarrhea Nothing <mark>Add others indicated thro</mark>	5 6 <mark>pugh pre-</mark>	
33	Thinking back over the bat 2 ments have very barred.	testing.	1	
5	Thinking back over the last 3 months, have you heard a message/received information about zinc/DTK for diarrhea?	Yes No	2	
34	Thinking back over the last 3 months, have you ever heard of (specific zinc or zinc/ORS product name)?	Yes No	 2	→ <b>Q</b> 86
	Interviewer: Show the zinc or DTK (zinc/ORS) product(s) to the respondent.			

85	Where did you hear or see a message about (zinc/ORS	Radio	I	
1	product name)?	Television	2	
		Education session	3	
	Interviewer: Multiple responses allowed.	Community sales agent	4	
		Village health talk	5	
	Probe: anywhere else?	Clinic health talk/nurse	6	
		Newspaper	7	
	List options here based on communications media	Banner/poster/etc	8	
	used by your program (or the Ministry of Health).	Doctor	9	
	used by your program (or the ministry of meaning.	Friend or neighbor	10	
		Relative		
		Hospital	12	
			12	
		Health post/sub-health post		
		Community health worker	14	
		Local pharmacist	15	
		Other	99	
• • •		(specify)		
86	Has anyone spoken to you in person about zinc in the	Yes	I	
	last 6 months?	No	2	$\rightarrow$ <b>Q88</b> , if no to both
				<b>Q84</b> and <b>Q86</b> skip
87	Who has spoken with you in person about zinc?	Community animateur	1	to <b>Q521</b>
0/	who has spoken with you in person about zinc?		-	
		Community health worker	2	
	Multiple responses allowed.	Community distributor	3	
		Neighbor/Friend/Relative	4	
	Probe: anyone else?	Health facility worker/staff	5	
		Pharmacist/Drug		
		counter salesman	6	
		Other	99	
		(specify)		
88	What was the main message that you heard/saw from	List options based on your cou		
	any source (community health worker or mass media)?	media/behavior change comm	unication	
		(BCC) messages as well as any	standard	
	Interviewer: Multiple responses allowed. Probe: anything else?	<mark>diarrhea treatment messages</mark>		
89	What information did you get from the message(s) that	Zinc reduces the duration		
	you heard?	of the diarrheal episode	1	
	/	Zinc reduces the severity of	-	
	Interviewer: Multiple responses allowed.	diarrhea	2	
	Probe: anything else?	The risk of new episode in the	2	
	Frobe. anything else:	future is reduced	3	
			3	
		Zinc is available in pharmacy	4	
		and health centers	4	
		Zinc should be taken with	-	
		ORS/ORT	5	
		A complete 10-14-day dose		
		should be administered	6	
		Zinc is an appropriate		
		treatment for diarrhea	7	
		Don't know	88	
		Other	99	
				1

90	If your child had diarrhea, can you tell me all the places	Hospital	I	
	you could get zinc?	Health post/sub-health post	2	
		Private clinic	3	
	Interviewer: Multiple responses allowed.	Local pharmacy/drug store	4	
		Community distributor	5	
	Probe: anywhere else?	Don't know	88	
		Other	99	
		(specify)		
)	Have you ever used zinc/DTK to treat your child with	Yes		
	diarrhea?	No	2	→ Q521
				-
<del>)</del> 2	Have you ever purchased (zinc/ORS product name)?	Yes	I	
		No	2	$\rightarrow$ Q521
93	Where did you obtain (zinc/ORS product name)?	Public (govt) pharmacy	I	
		Private pharmacy	2	
	Interviewer: Multiple responses allowed.	Community distributor	3	
	Probe: anywhere else?	Commercial outlet/depot	4	
	,	Don't remember	88	
		Other	99	
		(specify)		
94	How much does one packet of zinc/DTK cost at the	Price		
	local health center?	Insert appropriate price cate	egories	
		Don't know	88	
95	How much does one packet of zinc/DTK cost from a	Price		
	community-based distributor/community health worker?	Insert appropriate price cate	egories	
	, , ,	Don't know	88	
	Research director: This question can be eliminated if			
	there are no community-based sales.			
96	How much does one packet of zinc/DTK cost at the	Price		
	local private shop/pharmacy/provider?	Insert appropriate price cate	egories	
		Don't know	88	
97	What do you think of the price of zinc?	Not expensive	I	
		Affordable	2	
	Interviewer: Read list of options and select one.	Expensive	3	
		Too expensive	4	
		No opinion	5	
		Don't know	88	

## HOUSEHOLD SURVEY QUESTIONNAIRE, MODULE 5 – LIKERT SCALE QUESTIONNAIRE: DETERMINANTS OF USE

This section asks your opinion on certain issues. Please tell me if you believe that the following statements are true or false.

	Ability: Knowledge		
		True	False
Q521	Diarrhea can be associated with lack of cleanliness	I	0
Q522	Diarrhea can be caused by drinking unsafe water	I	0
Q523	Diarrhea can be caused by eating unhygienic food	I	0
Q524	Only those diarrheal episodes that have blood in the stool require antibiotics	I	0
Q525	Most diarrhea can be managed at home without any drugs	I	0
Q526	Giving food-based fluids is equally as effective as giving ORS	I	0

Please tell me if you "agree strongly," "agree somewhat," "disagree strongly," or "disagree somewhat" with the following statements.

Motivation: Threat Severity					
		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree
Q531	Children can die from diarrhea	4	3	2	I
Q532	My family will experience hardship if a family member gets diarrhea	4	3	2	I
Q533	It does not seem like anyone around here has a problem because of diarrhea	4	3	2	I
Q534	Diarrhea is a major health problem in my community	4	3	2	I
Q535	Diarrhea is a problem in the poorer segment of the community only	4	3	2	I

	Motivation: Threat Susceptibility (Children Under Five)					
		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree	
Q541	If my child gets diarrhea it is best just to do nothing and it will pass in time	4	3	2	Ι	
Q542	The children (child) under five in my household are (is) healthy so their (his/her) bodies could fight off diarrhea without doing anything	4	3	2	I	
Q543	Children under five are too young to experience serious medical problems from getting diarrhea	4	3	2	I	
Q544	I am not worried about the children (child) under five in my household getting diarrhea	4	3	2	I	
Q545	Children are more likely to get diarrhea than adults	4	3	2	Ι	

		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree
Q551	Shops near here always have zinc for sale	4	3	2	I
Q552	Zinc treatments are difficult to get around here	4	3	2	I
Q553	There is a place nearby where I can get zinc when my child needs it	4	3	2	I
Q554	l don't know where to get zinc	4	3	2	I
Q555	Zinc treatments are too expensive	4	3	2	l
Q556	l am willing to pay the current price for zinc Add price of zinc	4	3	2	I
Q557	Zinc treatment products are available within walking distance from my home	4	3	2	I

## Opportunity: Availability Skip if have not heard about zinc or DTK in Question 71.

Motivation: Outcome Expectations					
		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree
Q561	Zinc is effective for treatment of diarrhea	4	3	2	I
Q562	Zinc reduces the duration of a diarrheal episode	4	3	2	I
Q563	Zinc does not help in reducing the severity of a diarrheal episode	4	3	2	I
Q564	Use of zinc reduces the risk of dehydration in children	4	3	2	I
Q565	Zinc reduces the risk of a new diarrheal episode in the following 2 to 3 months	4	3	2	I
Q566	Zinc helps to strengthen the immune system of children	4	3	2	I

## Capacity/Ability: Use of Products Skip if have not heard about zinc or DTK in Question 71.

		Strongly Agree	Agree Somewhat	Disagree Somewhat	Strongly Disagree
Q571	Zinc is an appropriate treatment for pediatric diarrhea	4	3	2	Ι
Q572	Zinc with ORS/ORT should be used for every type of pediatric diarrhea	4	3	2	I
Q573	Pediatric diarrhea should be treated with an antibiotic	4	3	2	I
Q574	Zinc has too many side effects, so I don't feel safe giving zinc to my small child	4	3	2	I
Q575	Zinc tastes bad so my child won't take it.	4	3	2	I
Q576	Zinc is only a nutritional supplement, not an effective treatment for pediatric diarrhea.	4	3	2	I
Q577	Zinc should be given along with ORS/ORT to be most effective.	4	3	2	I
Q578	It is difficult to remember to give a child zinc when the diarrhea has stopped	4	3	2	I
Q579	I would purchase and use zinc/DTK the next time my child has diarrhea	4	3	2	Ι

Is there anything I did not ask that you think I should know? Is there anything you want to go back to?

Is there anything you would like to ask me about the topics we have discussed today?

Thank you for your participation in this study!

# ANNEX D. SAMPLE INDIVIDUAL INTERVIEW FORMS

## I. SAMPLE INTERVIEW QUESTIONS: PHARMACISTS AND DRUG SELLERS<sup>4</sup>

## Background information:

Location of pharmacy (address, district):

Hours of operation:

Position of respondent:

## **Questions:**

- I. How many people come to the pharmacy daily?
- 2. Do you sell generic drugs, brand-name drugs from major pharmaceutical firms, or both?
- 3. What common child health/treatment problems are brought to you as a pharmacist? Do you provide advice as well as medications?
- 4. A mother comes to you with a child with diarrhea. How do they typically describe diarrhea? Do they differentiate between different types of diarrhea? What kinds of questions do they ask?
- 5. Do mothers ask for a specific medication or do they ask for advice?
- 6. What advice/counseling do you usually provide?
- 7. Do you look for any special signs in children presenting with diarrhea?
- 8. What is the standard treatment given to the children who are brought to the pharmacies with acute diarrhea? And for children with chronic diarrhea?
- 9. Do you provide different treatments for different types of diarrhea?
- 10.Do caregivers come back to you if the diarrhea continues?
- II. What are the common medicines or combinations of medicines sold for diarrhea? What medications do you usually recommend and why? How much do they sell for?
- 12. [Note the cost of each type of ORS, antibiotic, and antidiarrheal (minimum, maximum, and the most sold).]
- 13. How much medicine does a caregiver usually buy at a time?
- 14. How often do caregivers ask for oral rehydration solution/salts (ORS)?
- 15.If zinc is available: Do you ever recommend zinc treatment? How do caregivers react?
- 16. Where do you get your stock of zinc? [Country and supplier name.]
- 17. How often do caregivers come into the pharmacy/shop to purchase diarrhea treatments? (Weekly, monthly, seasonally?)

<sup>&</sup>lt;sup>4</sup> Adapted from Adeya et al. (2006).

18.1s there another provider on the premises? What type? What child health services do you refer to that provider?

## Sample Questions – Pre-Launch Phase

Introduce zinc product: We have a new zinc product, recommended by the World Health Organization, that treats diarrhea. It is recommended that it be sold with ORS. A child with any type of diarrhea should take zinc daily for 10 to 14 days, along with ORS or ORT.

- 1. Are any of your current products promoted as having zinc in them? What are these products? How are they promoted?
- 2. Are zinc tablets or syrups or suspensions sold? If so, what are they used for? What are they and for how long are they taken?
- 3. Do you ever sell dispersible tablets? Do they sell well? Do you provide instructions? Do people use them? Any complaints?
- 4. What about pricing? Do you think the zinc diarrhea treatment should be priced to match other diarrhea products?
- 5. What are the relative merits of zinc vs. an antibiotic? Why would you recommend one over the other?
- 6. Do sales margins play a role in what you recommend? How to zinc product margins compare with the leading antibiotic or anti-diarrheal? How does the price of the zinc product compare with the price of other diarrhea treatment products? Do you receive what you consider to be an adequate sales margin for zinc? Do you consider the zinc product as affordable for your clients?
- 7. How do you learn about new medicines? What types of communication do you receive when a new product is introduced on the market?
- 8. We are planning on developing point-of-sale (POS) materials to assist in marketing this new zinc treatment. What POS materials would be most convenient and/or useful? Where would you put POS materials? Where do you stock POS materials? Would you use a reference sheet or other handout? Would a diarrhea treatment wall chart be useful?

#### Sample Questions – Post-Launch Phase

If the respondent has not mentioned the promoted zinc product or diarrhea treatment kit (DTK), show respondent the box and ask:

Have you seen and do you carry this product?

If yes, ask respondent: Do caregivers come in and ask for this product? Do you have many return customers?

- I. Do you recommend this product to your clients? Why or why not?
- 2. How do sales of this product compare to sales of other diarrhea treatment products?
- 3. How does the price of this product compare with the price of other diarrhea treatment products? Do you receive what you consider to be an adequate sales margin? Do you consider this product as affordable for your clients?

- 4. Do you have (zinc product) POS materials? Who provided these materials? What do you think about these materials? Are they attractive and adequately promote product use or appropriately indicate product availability?
- 5. Have you received any complaints about the product or questions on its use?
- 6. What are caregivers' most frequently asked questions?

## 2. SAMPLE INTERVIEW QUESTIONS: HEALTH FACILITY PERSONNEL<sup>5</sup>

#### Introduction

We'd like to talk with you today about diarrhea standard case management and this health center's experience with and approach to treating children under five with uncomplicated diarrhea.

First, a few questions about Integrated Management of Childhood Illness (IMCI) and Community-based IMCI Training:

- What training exists related to diarrhea treatment?
- Who is trained and by whom?
- What types of activities are implemented to educate the population about the treatment of diarrhea?
- What proportion of health workers have been trained in IMCI procedures? Does this proportion vary across different regions of the country?
- What plans are there for refresher training of health workers (facility and community) that will provide an opportunity to introduce zinc treatment?

## Questions for Regional and District Ministry of Health Managers and Other Local Partners

- Approximately how many children under five years of age are treated per month for diarrhea? What is the under-five mortality due to diarrheal disease?
- What is the availability of oral rehydration solution/salts (ORS) and/or zinc and/or diarrhea treatment kits in health centers, the private sector (pharmacies, private clinics, kiosks, etc) and elsewhere in the communities? How often do ORS or zinc stock-outs occur? What are the reasons for the stock-outs?
- What is the standard treatment given to the children who are brought to the health center with acute diarrhea? And for children with chronic diarrhea?
- What is the management protocol for children with serious cases of dehydration at the health centre?
- Which oral rehydration therapy methods are used (ORS packets, oral rehydration therapy [ORT], i.e., home-prepared sugar-salt solution, others)?
- What is the availability and use of chlorine or other products for disinfection of water either at the health facility or at the market?
- With what frequency did you recommend ORS and/or zinc for diarrhea during the last year?
- How much do different types of diarrhea treatment currently cost (include both consultation fees and drug costs)?
  - acute diarrhea at home

<sup>&</sup>lt;sup>5</sup> Adapted from Adeya et al. (2006).

- acute diarrhea in community
- acute diarrhea in facility
- severe diarrhea in facility
- diarrhea with blood in stools in facility
- How are drug and service prices determined?
- Is there an ORT corner in the health center? How does it function?

## **Questions for Facility Health Workers**

- Approximately how many children under five years of age are treated per month for diarrhea and dehydration ? What is the under-five mortality due to diarrheal disease?
- How do health personnel manage diarrhea cases? When do you refer cases to the next level of care?
- How would you advise a caregiver who has a child with diarrhea?
- Do caregivers follow your advice on the treatment for diarrhea? If so, how? If not, why?
- What diarrhea treatment practices are common in your community?
- What is the perception of the population on the best treatment for diarrhea?
- What are the primary difficulties in the prevention and the treatment of diarrhea?
- What new approaches to the treatment of diarrhea are you aware of?
- Do caregivers use ORS for diarrhea treatment? If not, why not?
- Have you heard about zinc in the treatment of diarrhea? If yes, what do you know about zinc?
- Have there been issues/complications with malaria and diarrhea diagnosis and prescribing practices?
- What is the availability of ORS and/or zinc in the health centers?
- What is the availability and use of chlorine or other products for disinfection of water either at the health center or in the community?
- What is the cost of ORS and/or zinc and a consultation? Are there mechanisms to address the needs of those who cannot pay?
- Is there an ORT corner in the health center? How does it function?
- Are there health education sessions? How much time is spent? How many people participate? What are the principal materials, messages, and monitoring methods used?
- Are visits made to households? How much time is spent? What are the principal messages and monitoring methods used?
- What are the principal messages and materials used for interpersonal consultations?

## ANNEX E. SAMPLE FOCUS GROUP DISCUSSION GUIDES

## I. SAMPLE FOCUS GROUP DISCUSSION QUESTIONS: DIARRHEA TREATMENT PRACTICES PRIOR TO INTRODUCTION OF ZINC

This guide is for focus group discussions to be held with caregivers of children under five years of age. It is to be used prior to the introduction of zinc. A recruitment strategy should be determined in advance. It may be desirable to conduct focus groups with different age groups of caregivers or caregivers who have different relationships to children under five (mothers, extended family, etc.).

Normal text is script for the moderator. **Bolded italicized text** is either a heading or instructions for the moderator or note-taker.

## I. Introduction (1 minute)

Welcome and thank you for taking time to participate in this discussion today. My name is (MODERATOR NAME) and this is (NOTE-TAKER NAME) and we are working on behalf of (NAME OF RESEARCH ORGANIZATION) to help us to solve health problems of families to give them more health choices. Your comments and those of other participants will help us to develop an effective program to improve people's health.

## II. Ground Rules (1 minute)

We are interested in all of your opinions and feelings. There are no right or wrong answers. We need your ideas, so any criticisms you have will not hurt our feelings. We encourage you to provide frank comments that will improve our study. Some of you may agree or disagree with each other, which is perfectly normal, and we encourage you to openly share your ideas. Do not wait for the moderator to ask for your opinion, feel free to speak at any time. However, please try to avoid interrupting others while they are talking. Everyone will have a chance to speak and all ideas, concerns, and opinions are of value. The session will last 1-1.5 hours.

## III. Confidentiality (1 minute)

Everything that is said in this room is confidential and we will not tell anyone that you participated in this discussion. A tape recorder will record what is said so that we have an accurate account of your views to assist with improving the programs. My assistant will also take some notes to help us in this task.

Does anyone have any questions?

## IV. Introduction of Participants (Warm-up) (2 minutes)

We would like each of you to introduce yourself. Also, please tell us how many children you have and also tell me how old your youngest child is.

## V. Research Questions

## 1. Concepts and terms about diarrhea (10 minutes)

1.1 All of you said you had a young child. Could you tell me what are the main illnesses of young children in your community/neighborhood?

1.2

- *If diarrhea mentioned:* You mentioned diarrhea. What causes diarrhea in young children?
- If diarrhea not mentioned: How about diarrhea is it common also? What causes diarrhea in young children?

**Probe** for list of different causes

1.3 Are there different types of diarrhea that young children get? What are the different types and what are they called? (Note-taker should write different types on a flip chart for reference, unless this would intimidate low-literacy participants.)

**Probe:** Which type of diarrhea usually starts first? Which type is more dangerous? Are there different types for babies and for older children?

- 1.4 What happens when a child gets diarrhea? What other symptoms do they have? What are your concerns when your child has diarrhea?
  - If dehydration mentioned: I'd like to know more about dehydration.
  - If dehydration not mentioned: What about dehydration can that be a result of diarrhea?
  - How do caregivers know if a child is dehydrated? What happens when a child gets dehydrated?
  - What do women in your community do when a child is dehydrated?

#### 2. Treatment process during diarrhea (10 minutes)

- Now we'd like to talk about what caregivers do when a young child gets diarrhea.
  - Are there participants who do not treat diarrhea? If so, ask why not.
- As we discussed earlier, there may be different types of diarrhea.
  - 2.1 Do you treat these types of diarrhea differently?
    - If yes, ask the following questions for each type of diarrhea mentioned in section 1.3.
    - If no, ask the questions once for general diarrhea.

**Probe:** What is the first thing that you do? What is the next thing you do?

Probe: Do you give the child more fluids? Why or why not? What do you give them?

**Probe:** Do you give the child more food? Why or why not? What do you give them?

**Probe:** How about medicine; do you give the child any kind of medicine? Why or why not? What do you give them? Where do you get the medicine? Do caregivers take the child to the doctor if they have diarrhea?

- **Probe:** How do caregivers treat their child if they only have a mild case of diarrhea? How about if the child is very ill or has repeated episodes of diarrhea do they do anything differently?
- 2.2 When do caregivers seek treatment outside the home if their child has diarrhea? Where do caregivers seek treatment when their child has diarrhea: Their relatives? Pharmacist/drug seller? Community health worker? Doctor? Nurse/paramedic?
- 2.3 What are examples of medicines for diarrhea? Are there medicines for different kinds of diarrhea or different severity of diarrhea? Do you still give oral rehydration solution/salts (ORS) and/or increased fluids if these medicines are being given?
- 2.4 What do health professionals/pharmacists that you visit usually give or prescribe for the different types of diarrhea?
  - Probe: If participants mention antibiotics or anti-diarrheals, ask what type.

*If participants don't mention antibiotics or anti-diarrheals, ask* if these are prescribed, for what type of diarrhea? What types of antibiotics or anti-diarrheals are they?

- 2.5 How long do you give medicines for? How do you give them in tablets, in syrup, mixed with food or fluids?
- 2.6 Is there anything you don't like about giving your child medicines?

## After a general discussion, the following issues should be covered. They may arise naturally and so can be covered in any order.

#### 3. Perception on pricing for treating diarrhea (2 minutes)

- 3.1 Is it costly to treat diarrhea? What are the costs to treat a child for diarrhea?
  - **Probe:** Do you think that price is affordable for you? What price would you think is affordable for you?

## 4. Oral rehydration solution/therapy (5 minutes)

- 4.1 When a child has diarrhea, do caregivers in this community use a recommended home-prepared fluid (ORT)? (Use local terms for recommended home-prepared fluids (sugar-salt solution, rice water, etc.) How is that given? What about pre-packaged ORS do caregivers that you know give ORS for diarrhea? (Name the brands that are available locally and show packages/poster of the various ORS products available.) How do they give ORS to the child?
- 4.2 When do caregivers in your community give ORS/ORT for diarrhea? Where do they get it? How long do they give it?
- 4.3 Do they find that the ORS/ORT helps the child? Why or why not?

- 4.4 Does the ORS/ORT stop the diarrhea?
- 4.5 Are there cases when children who have diarrhea don't need ORS/ORT? Explain.
- 4.6 Is there anything that caregivers don't like about giving their child ORS/ORT?
- 4.7 When they are giving ORS, do they give other fluids as well? Do they give food as well? Do they give medicine as well? Why or why not?

#### 5. Treatment practices after diarrhea (10 minutes)

- We have talked a lot about what we do when our child has diarrhea. Now, I want to talk about what we do after the diarrhea stops.
  - 5.1 How do we know when the child is getting better? What are the first signs that show that the child is getting better?
  - 5.2 What do caregivers do after the diarrhea stops?
    - **Probe:** Do they give more fluids than usual, less, or the same? What types of fluid do they give? What about ORS, do they keep giving it after the diarrhea stops?
    - **Probe:** Do they give more food than usual, less, or the same? Are there any special types of food that they give?
    - **Probe:** How about medicine; do they keep giving medicine after the diarrhea stops? What medicine do they give? When do they stop giving medicine?

#### 6. Introduction of zinc treatments (10 minutes)

- 6.1 What else is important for children when they have diarrhea?
- 6.2 Have you ever heard of zinc? If yes: Why is zinc important?
- 6.3 Some of you said that caregivers give their children medicine when they have diarrhea. How do they usually give their child medicine?
  - **Probe:** Do caregivers ever give tablets to young children? Are there any problems in giving tablets to young children? How about syrups or suspensions?
- Now we have something to show you. (*Pass out zinc treatment samples.*) This is a new product that we are introducing in this country. Zinc is a very important mineral for children when they have diarrhea.
  - **Probe:** If I told you this medicine (zinc) would reduce the number of days a child had diarrhea and help to prevent diarrhea for 2-3 months, what do you think caregivers in your community would you say? Is this important?
  - 6.4 Would they believe this is possible?
  - 6.5 Would they give such a medicine to their child? Why or why not?

- 6.6 What concerns would they have about giving their child this medicine?
  - **Probe:** Zinc needs to be taken along with ORS/ORT. Zinc does not replace ORS or ORT. Would it be difficult to remember to do both? Why or why not? What would make it easier to remember?
  - **Probe:** If I told you that this treatment would boost the child's strength and resistance to disease, what reaction would caregivers in the community have to this treatment? Is that important?

## If using dispersible tablets<sup>4</sup>, explain and demonstrate how to disperse the tablets. Have each participant taste the solution. Ask the following questions:

- 6.9 Now that you've seen how the tablets can be mixed with liquid, do you think this is a good way to give medicine to a young child? Why or why not?
- 6.10 Would children take medicine like this?
- 6.11 Would children like the taste?
- 6.12 Would it be difficult to remember to give the child the treatment for the full 10 days recommended? Why or why not?
- 6.13 What would help you remember to give the child the treatment for the full 10 days?
- 6.14 Any other comments about the treatment?
- We'd like your opinion about pricing the zinc OR diarrhea treatment kit (which contains two packets of ORS and zinc).

6.15 How much would caregivers pay for these treatments if they knew they would help treat their child's diarrhea?

6.16 If the zinc/kit were priced at \_\_\_\_\_, would you think that was a reasonable price?

6.17 What do you think might be a reasonable, affordable price?

## 7. Wrap-up (5 minutes)

We have discussed a lot of issues about diarrhea in young children today and we want to thank you for your participation. This information will help us to plan treatment programs for young children in your community. Before we close, do you have any questions for us?

<sup>&</sup>lt;sup>6</sup> Pediatric zinc treatments currently are manufactured in syrup, suspension and dispersible tablet form. This focus group guide should be adapted to obtain information on the specific products that are or will be available in your country.

## 2. SAMPLE FOCUS GROUP DISCUSSION QUESTIONS: DIARRHEA TREATMENT PRACTICES OF CAREGIVERS

This guide is for focus group discussions to be held with caregivers of children under five years of age.

## **I.** Introduction (1 minute)

Welcome and thank you for taking time to participate in this discussion today. My name is (MODERATOR NAME) and this is (NOTE-TAKER NAME) and we are working on behalf of (NAME OF RESEARCH ORGANIZATION) to help us to solve health problems of families to give them more health choices. Your comments and those of other participants will help us to develop an effective program to improve people's health.

## II. Ground Rules (1 minute)

We are interested in all of your opinions and feelings. There are no right or wrong answers. We need your ideas, so any criticisms you have will not hurt our feelings. We encourage you to provide frank comments that will improve our study. Some of you may agree or disagree with each other, which is perfectly normal, and we encourage you to openly share your ideas. Do not wait for the moderator to ask for your opinion, feel free to speak at any time. However, please try to avoid interrupting others while they are talking. Everyone will have a chance to speak and all ideas, concerns, and opinions are of value. The session will last 1-1.5 hours.

## III. Confidentiality (1 minute)

Everything that is said in this room is confidential and we will not tell anyone that you participated in this discussion. A tape recorder will record what is said so that we have an accurate account of your views to assist with improving the programs. My assistant will also take some notes to help us in this task.

Does anyone have any questions?

## IV. Introduction of Participants (Warm-up) (2 minutes)

We would like each of you to introduce yourself. Also, please tell us how many children you have and also tell me how old your youngest child is.

## V. Research Questions

## A. General illness and diarrhea prevalence and information in community (10 minutes)

- I.I What are the main illnesses of young children in your community/neighborhood?
- 1.2 From where do you receive information on health, nutrition, and care of children in the community?
- 1.3 Is diarrhea a problem in this community?
- 1.4 From where do caregivers receive information on treatment of diarrheal diseases?

- 1.5 Are there different types of diarrhea that young children get? What are the different types and what are they called?
  - **Probe:** Which type of diarrhea usually starts first? Which type is more dangerous? Are there different types for babies and for older children?
- 1.6 What happens when a child gets diarrhea? What other symptoms do they have?
- 1.7 What are your concerns when your child has diarrhea?
- I.8 Where do you receive information on the treatment of diarrhea?

#### B. Standard home management/treatment of diarrhea (30 minutes)

- Now we'd like to talk about what caregivers do when a young child gets diarrhea.
  - 2.1 Are there participants who do not treat diarrhea? If so, ask why not.
  - 2.2 When a child suffers from diarrhea, what do you give him or her to eat?

Probe: What food? In what quantity? Frequency? Duration?

2.3 Apart from food, what else do you give children with diarrhea?

## **Probe:** Home-prepared solutions? How are they prepared? Do you give herbal teas? For each food/liquid mentioned probe: Why do you give this food/liquid?

- 2.4 Is there anything that is forbidden for a child with diarrhea to eat/drink? What? Why?
- 2.5 Have you heard of oral rehydration solution/salts (ORS) or home-prepared oral rehydration therapy (ORT)? From where? What is it used for?
- 2.6 When your child has diarrhea do you give ORT or a solution made from ORS packets?
  - **Probe:** Which do you prefer? Is there a time when you would chose one over the other? Which is easier to prepare? How do you decide whether or not to give ORS or ORT?
- 2.7 If caregivers do not give ORS or ORT, ask, "Why do you not use it?"
- 2.8 Do you seek advice/care outside the home from a health professional or pharmacy when your child has diarrhea? Why or why not?

Probe: At what point/degree of severity do you seek care or treatment?

- 2.9 Did you provide any other treatment to your child during their last episode of diarrhea—either traditional or modern medicines? What medicines did you give your child? Do you think those medicines are good? (If antibiotics or anti-diarrheals are mentioned, ask "why?")
- 2.10 What treatments do you usually/have you traditionally purchased or obtained from a pharmacy or health care facility when your child has diarrhea? Which ones do you think work best? Why? Have you tried anything else?

- 2.11 Have you ever heard of or seen one of these zinc products? (Show packages/poster of the various zinc products available.)
- 2.12 Do you know where to obtain this/these product(s)?
- 2.13 Who buys medicine in your families? From where?
- 2.14 Have any of you ever given this product to your child to treat diarrhea?

**Probe:** Why or why not?

- 2.15 Who suggested that you use this product? or How did you hear about the product?
- 2.16 *If respondents have used zinc, ask:* From whom did you obtain the zinc or the zinc/ORS diarrhea treatment kit (DTK)?

**Probe:** From a public sector clinic/pharmacy? From a private sector doctor or pharmacy or drug counter? From a community-based distributor?

- 2.17 Did you have to pay for the product? What did you pay for the product?
  - **Probe:** Do you consider that an affordable price? If no, what would you consider a reasonable price?
- 2.18 Can you describe how you administered this product to your child?

## Probe for number of tablets or spoonfuls per day, how many days, what else was given to the child.

- 2.19 When you used (**PRODUCT NAME**) did you give both zinc and ORS to your child? If not, why not? **Or for countries marketing zinc only:** When you used zinc, what else did you use to treat the child? (**Answer may be ORS/ORT or antibiotic/antidiarrheal, etc.**)
- 2.20 *If tablets used:* Did you find the zinc tablets easy to use? Did you have any problems dissolving the tablet and giving it to your child?
- 2.21 How many days did you give zinc to the child? [*If the majority did not give the tablet/syrup for 10-14 days, ask* "why not?"] If the child's diarrhea stops in two days, what do you do with the rest of the zinc?
- 2.22 Did you encounter any problems or side effects when using the (zinc/ORS product)? Please tell us what problems you encountered when using the product(s).
- 2.23 Did you feel this was an effective treatment for your child's diarrhea? Did you notice any change in the child's behavior after the treatment?

## C. Messages on prevention or treatment of diarrhea with zinc (15 minutes)

• Thinking back over the past 3 months, I'd like to talk to you about what you have heard from media sources or friends or health care workers about diarrhea treatment.

- 3.1 Have you seen or heard any messages about treatment for diarrhea?
- 3.2 Where did you hear or see these messages?
- 3.3 Do you recall any of the messages either from individuals or media sources?
- 3.4 Have you seen or heard any messages about zinc?
- 3.5 Where did you hear or see these messages?
- 3.6 What was the main message that you heard/saw?
- 3.7 What did you think about these messages?
  - **Probe:** Did it make you want to buy/obtain zinc the next time your child had diarrhea? Do you think you might want to use zinc when your child has diarrhea?

#### VI. Wrap-up (5 minutes)

We have discussed a lot of issues about diarrhea in young children today and we want to thank you for your participation. This information will help us to improve our diarrhea treatment programs for young children in your community. Before we close, do you have any questions for us?

# 3. SAMPLE FOCUS GROUP DISCUSSION QUESTIONS: COMMUNITY-BASED DISTRIBUTORS OR COMMUNITY HEALTH AGENTS WHO TREAT DIARRHEA

## I. Introduction (1 minute)

Welcome and thank you for taking time to participate in this discussion today. My name is (MODERATOR NAME) and this is (NOTE-TAKER NAME) and we are working on behalf of (NAME OF RESEARCH ORGANIZATION) to help us to solve health problems of families to give them more health choices. Your comments and those of other participants will help us to develop an effective program to improve people's health.

## II. Ground Rules (1 minute)

We are interested in all of your opinions and feelings. There are no right or wrong answers. We need your ideas, so any criticisms you have will not hurt our feelings. We encourage you to provide frank comments that will improve our study. Some of you may agree or disagree with each other, which is perfectly normal, and we encourage you to openly share your ideas. Do not wait for the moderator to ask for your opinion, feel free to speak at any time. However, please try to avoid interrupting others while they are talking. Everyone will have a chance to speak and all ideas, concerns, and opinions are of value. The session will last 1-1.5 hours.

## III. Confidentiality (1 minute)

Everything that is said in this room is confidential and we will not tell anyone that you participated in this discussion. A tape recorder will record what is said so that we have an accurate account of your views to assist with improving the programs. My assistant will also take some notes to help us in this task.

Does anyone have any questions?

## IV. Introduction of Participants (Warm-up) (2 minutes)

We would like each of you to introduce yourself.

## V. Research Questions

**A. General illness outreach activities in community:** First, we'd like to ask a few background questions in general about your outreach activities and training.

- I. What are your primary activities?
- 2. What types of training have you had for your current activities (Integrated Management of Childhood Illness [IMCI], standard case management [SCM] for diarrhea, sales, counseling/interpersonal communication [IPC])?
- 3. How often do you make house visits?
- 4. Do you provide community education and health services as well as sell child health products?

**B.** Diarrhea case management: We are very interested in how families act when their small children have diarrhea and how you assist them with counseling and treatment advice.

- I. Is diarrhea a major problem in this community?
- 2. What do most families do when their child has diarrhea?
- 3. What are the primary difficulties/challenges that you face in dealing with local families on the prevention and the treatment of diarrhea? Have you been able to successfully deal with these challenges?
- 4. How do you manage diarrhea cases?
- 5. What counseling do you provide to caregivers of children with diarrhea?
- 6. Do caregivers follow your advice on the treatment for diarrhea? If so, how? If not, why not?
- 7. Have there been issues/complications with malaria and diarrhea diagnosis and prescribing practices?
- 8. Is oral rehydration solution/salts (ORS) available in your community?
- 9. What do people do to treat drinking water in this community? Are there disinfection products available?
- 10. Do caregivers use ORS for diarrhea treatment? If not, why not?
- II. Do you have a technique for teaching caregivers how to make the "sugar-salt solution" at home?
- 12. Have you been suggesting that caregivers use zinc/ORS or the diarrhea treatment kit (DTK) to treat diarrhea?
- 13. What has been the reaction of caregivers to using zinc with ORS? Have there been any complaints or problems? Have you had any positive feedback?
- 14. When and how do you refer serious cases to health facilities? What portion (or percentage) of cases have you seen that you felt needed to be referred to a clinic or hospital?

**C.** Communication messages and materials: Now we'd like to talk about any messages you have heard and communication materials that you have used:

- I. Have you personally seen/heard any media messages on using the DTK to treat diarrhea?
- 2. Do you think that these messages are effective in getting people to think about and use the DTK or zinc plus ORS?
- 3. What communication materials are used during counseling sessions? Do you feel that these are effective? How could they be improved? Would other materials help in your efforts to educate members of your community?

**D.** Community-based product sales and data collection activities: Now we'd like to talk about your experience as a community sales agent:

- I. Are you selling many DTKs?
- 2. Who is most likely to buy/use the kit or zinc plus ORS?
- 3. Have you had any comments/reaction to the price of the product? Do families consider \_\_\_\_\_\_\_\_\_ an affordable price? (*Fill in current local price.*)
- 4. Where do you get your stock of child health products (zinc/ORS)?
- 5. What quantities do you sell?
- 6. How do you keep track of their stock?
- 7. Do you collect data on diarrheal diseases, number of counseling sessions or quantities of products sold?
- 8. Where do you send this information? How do you use this information in your work?
- 9. What type of support/feedback do you receive from (NGO or the health center, district or regional level)? What is the frequency and content of feedback? Has it been useful?

## VI. Wrap-up (5 minutes)

We have discussed a lot of issues about diarrhea in young children today and we want to thank you for your participation. This information will help us to improve our diarrhea treatment programs for young children in your community. Before we close, do you have any questions for us?

# **ANNEX F. MYSTERY CLIENT SURVEY**

## **Mystery Client Survey Protocol and Checklist**

#### **Research objectives:**

The overall objective of a mystery client survey is to determine the quality of service and specific recommendations of diarrhea advice and treatments offered to caregivers of children under five who are suffering from diarrhea as they seek care at a health facility (public or private sector clinic, provider, or pharmacist/chemist). Research team members pose as actual clients ("mystery clients") and observe and record the provider's responses to a given scenario.

Specific research objectives are to:

- determine product availability
- determine whether each provider is asking the client appropriate questions to assure that appropriate treatment recommendations are subsequently provided to the client on care
- determine what specific treatments are recommended and/or sold to mystery clients posing as caregivers.

## Suggested methodology:

Consult a sampling statistician to develop a reasonable sampling plan and sample size. A sample of approximately 30 providers is desirable, when feasible. If comparison of subgroups of providers is desired, then a larger sample may be required. The sample should be selected from a list of providers (typically pharmacists and drug sellers) who have been trained by the project (provided by the implementing organization).<sup>7</sup> Specific providers to be visited/surveyed can be selected by simple random sampling from this list (or other sampling methods as desired) and assigned a numeric identification code. Only this code will be used to identify each provider.

The research team members (posing as mystery clients) visit the selected health clinics, private providers, pharmacy outlets, or drug sellers and, acting as a caregiver with a child under five with diarrhea, ask for the provider's recommendation on care and treatment. The following introductory question is to be asked of all sampled providers: "My child has diarrhea, what should I do?" The basic symptoms to be conveyed are that the child has had diarrhea for two days, with 3 or more watery stools per day. Based on provider responses, the mystery clients continue to engage with the provider until they have received advice or a prescription or product. The mystery clients are instructed to state (if asked) that their child does NOT have blood in the stool (i.e., antibiotics are not recommended) and that the child does NOT have a fever. If the provider does not mention zinc, the mystery client should ask the provider for his/her opinion or recommendation about zinc as a treatment for the child's diarrhea. Immediately after leaving the provider, the mystery clients use the following form to record how the provider responded. This survey should be administered at program baseline and endline and may include control areas as well as project intervention areas, if desired.

<sup>&</sup>lt;sup>7</sup> If desired, the mystery client survey may also be administered to providers who are not being trained by the project to determine practices among this "control" group or to provide baseline data pre-training.

#### MYSTERY CLIENT RECORD FORM

Health Outlet ID:	
District:	
Commune:	

Instructions: After you leave the outlet, circle 1 for Yes or 0 for No.			
Question		Yes	No
When you asked for diarrheal disease control/treatment remedy, did s/he just g	1	0	
something without counseling you?			
Did the health provider ask you about details of the child with diarrhea?		1	0
Which of the following information was discussed?			
			•
Age of Child		1	0
• Duration of diarrhea		1	0
<ul> <li>Type of stool/ substance present in stool</li> <li>Presence of blood in diarrhea</li> </ul>	1	0	
	1	0	
• Any signs of dehydration in the child		1	0
Did the health provider ask you if you have given anything to the child? Did the health provider prescribe anything for the child?	1	0	
What did the health provider prescribe for your child?		1	0
A. Given or prescribed Antibiotic Pill/Syrup		1	0
B. Given or prescribed Antibiotic Fill/Syrup	1	0	
C. Given or prescribed ORS	1	0	
D. Given or prescribed Zinc		1	0
E. Given or prescribed other Pill/Syrup		1	0
F. Prescribed other method (write)			Ŭ
Other outcome (describe)		1	0
			Ū
Did the health provider briefly explain to you how to use the product?	1	0	
Did the health provider explain the importance of completing the prescribed	1	0	
dosage?			
Did the health provider ask you to bring the child to the pharmacy or take the c	1	0	
hospital if diarrhea does not stop?			
How much did the consultation cost?	Cost		
If you received the product,			
How many Zinc tablets?		_	
ORS packs?	No.		_
What was the cost?	Cost		
	-		
If you received other please state product name and cost	Cost		

If the provider does not mention zinc, ask the provider for his/her opinion or recommendation about zinc as a treatment for your child's diarrhea and record his/her answer below:

Please record any other pertinent information below about your visit to the provider or pharmacy outlet:

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